



# APOLLO

**SYNDICATE 1971  
ANNUAL REPORT AND ACCOUNTS**

**FOR THE YEAR ENDED 31 DECEMBER 2022**

# Syndicate 1971

## Key performance indicators

Annual basis	2022 \$'m	2021 \$'m	Change
Gross premium written	260.9	158.9	64%
Net premium written	129.0	84.7	52%
Net premium earned	95.9	73.6	30%
Profit for the financial year	13.4	8.9	51%
Claims ratio	79%	83%	(4%)
Expense ratio	6%	5%	1%
Combined ratio	85%	88%	(3%)

### Highlights:

- Apollo's Syndicate 1971 has reported top and bottom-line growth, as an innovator and leader in the sharing economy space;
- The profit of \$13.4m in 2022 reflects the positive contribution of earned profit from the 2022 and 2021 years of account;
- The business has continued to grow in 2022 through organic expansion of existing accounts, participation on different layers of existing accounts and new business targets, including exploring potential new partnerships and the use of new distribution channels; and
- The Apollo ibott 1971 portfolio has benefited from a positive rating environment in 2022.

"Throughout 2022, Apollo continued to focus on delivery of our strategy with the calendar year result reflecting the value of this approach. The ibott business has continued to perform well as a stand-alone syndicate for the 2022 year of account and has been successful in delivering a profit from its second closed underwriting year. 2023 sees another positive step in the business' development, with the addition of a new class to the plan, a strategic partnership with Envelop Risk to underwrite cyber reinsurance. The syndicate will continue to evolve and develop the ibott account writing under the Apollo brand. With these actions, continued improving market conditions and the pursuit of further growth opportunities in the syndicate, I begin the year excited about what's to come in 2023."

David Ibeson

# Syndicate 1971

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# Syndicate 1971

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## Directors and administration

### Managing agent

Apollo Syndicate Management Limited

### Registered office

One Bishopsgate  
London, EC2N 3AQ

### Company registration number

09181578

### Company secretary

PC Bowden

### Directors

JM Cusack	(Non-Executive Chair)
FA Buckley	(Non-Executive Director)
SR Davies	(Non-Executive Director)
SE Hill	(Non-Executive Director)
MP Hudson	(Non-Executive Director)
AP Hulse	(Non-Executive Director)
DCB Ibeson	(Chief Executive Officer)
JD MacDiarmid	
VVV Mistry	
JR Slaughter	
HD Spink	
SAC White	

### Active Underwriter

MJ Newman

### Bankers

Citibank  
Royal Bank of Scotland  
Royal Bank of Canada

### Registered Auditor

Deloitte LLP  
Statutory Auditor  
2 New Street Square,  
London, EC4A 3BZ

# Syndicate 1971

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## Report of the directors of the managing agent

The directors of the managing agent present their audited report, which incorporates the strategic review, for Syndicate 1971 (“the syndicate”) for the year ended 31 December 2022.

This Annual Report is prepared using the annual basis of accounting as required by Statutory Instrument No. 1950 of 2008, The Insurance Accounts Directive (Lloyd’s Syndicate and Aggregate Accounts) Regulations 2008 (“Lloyd’s Regulations 2008”) and applicable United Kingdom Accounting Standards, including Financial Reporting Standard 102: The Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (‘FRS102’) and Financial Reporting Standard 103: Insurance Contracts (‘FRS103’).

Underwriting year accounts for the closed 2020 account of Syndicate 1971 are included following these annual accounts.

### Principal activity

This report covers the business of Syndicate 1971 which was established for the 2019 year of account and trades as Apollo ibott (Insuring Businesses of Tomorrow, Today). The principal activity of the syndicate is writing automotive casualty risks relating to the shared economy in respect of its ibott Rover class of business. The syndicate has a 50 percent third party quota share reinsurance with a panel of highly rated reinsurers on all years of account.

In November 2021 the syndicate received approval from Lloyd’s to operate on a stand-alone basis for the 2022 year of account. The syndicate traded as a Special Purpose Arrangement (“SPA”) for the 2021 and prior years of account. Business was being written by Syndicate 1969 and then ceded as a 90% quota share to Syndicate 1971. Under this arrangement all transactions are undertaken by Syndicate 1969 on behalf of the syndicate, until closure of the year, when the declared result is remitted to members. Investment income arising on the business is allocated to the funds withheld balance.

Syndicate 1971 trades through Lloyd’s worldwide licenses and rating and has the benefit of the Lloyd’s brand. Lloyd’s has an A (Excellent) rating from A.M. Best, A+ (Strong) from Standard & Poor’s and AA- (Very Strong) from Fitch.

The syndicate’s capacity for the 2022 year of account was £200.0m (\$276.0m at the Lloyd’s planning rate of \$1.38). Stamp capacity for the 2023 year of account is £250.0m (\$302.5m at the Lloyd’s planning rate of \$1.21).

Apollo Syndicate Management Limited (“ASML”) is approved as a managing agency at Lloyd’s and is authorised by the Prudential Regulation Authority. ASML is regulated by the Financial Conduct Authority and Prudential Regulation Authority.

### Review of the business

In 2022, the syndicate achieved premium growth of 64% to \$260.9m (2021: \$158.9m) and achieved risk adjusted rate increases on renewals of 25% (2021: 24%). Apollo ibott is Apollo’s market leading sharing economy platform and a core growth class for the Apollo Group.

# Syndicate 1971

## Report of the directors of the managing agent

Results	2022 \$'m	2021 \$'m	Change
Gross premium written	260.9	158.9	64%
Net premium written	129.0	84.7	52%
Net premium earned	95.9	73.6	30%
Profit for the financial year	13.4	8.9	51%
Claims ratio	79%	83%	(4%)
Expense ratio	6%	5%	1%
Combined ratio	85%	88%	(3%)

### Notes:

The claims ratio is the ratio of net claims incurred to net premiums earned.

The expense ratio is the ratio of net operating expenses to net premiums earned.

The combined ratio is the sum of the claims and expense ratios.

The expense and combined ratios exclude investment return and foreign exchanges gains and losses.

ASML uses the key performance indicators shown in the table above to measure the performance of the syndicate against its objectives and overall strategy. These indicators are assessed against plan and prior year outcomes and subject to regular review.

The syndicate predominantly writes business denominated in US Dollars and therefore reports in that currency. This aids comparability between years and reduces volatility in the reported results caused by foreign currency exchange rates.

### 2022 calendar year result

The result for the 2022 calendar year is a profit of \$13.4m (2021: profit of \$8.9m) with a combined ratio of 85.3% (2021: 87.7%). The 2022 calendar year result aggregates the performance during the year of all open years of account (2020, 2021 and 2022) and movements from the 2019 closed year of account.

The profit for the calendar year is split between a profit on the 2022 year of account of \$8.4m and a profit on the 2021 and prior years of account of \$5.0m. The 2022 calendar year result is broadly in line with expectations in the plan for the year.

Notified claims experience in the calendar year for the 2022 and 2021 years of account has been minimal and within expectations. However, we recognise that a range of outcomes is possible for the ultimate result for this class and have therefore made a provision within claims that have been incurred at the reporting date but have not yet been reported ("IBNR") in the calendar year to allow for this reserving uncertainty. In particular, the assumptions underlying our reserving methodology reflect additional information obtained from pricing current and prospective business. The implications of this analysis have been incorporated into our reserving approach for all years of account, which together with a loading for inflation and a margin added over and above actuarial best estimates, has contributed to the back year deterioration on the 2020 and prior years of account on a stand-alone basis.

### Investment performance

The investment objective is to invest the premium trust funds in a manner designed primarily to preserve capital values and provide liquidity. On commencement of direct underwriting the syndicate began to generate funds for investment. These were invested in money market funds due to the relatively small values.

The syndicate produced an investment loss of \$1.3m in the year (2021: Investment loss of \$0.3m). The investment loss relates to an allocation of the return on the investments held by Syndicate 1969 for the 2021 and prior business on behalf of Syndicate 1971. Interest rates increased significantly during 2022 which resulted in mark-to-market losses on the fixed income securities although in the last quarter the improved yields began to offset these valuation



# Syndicate 1971

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## Report of the directors of the managing agent

losses. The duration of the bond portfolio had been shortened at the beginning of the year in anticipation, but it was not possible to escape the impact entirely.

### Capital

For Syndicate 1971 ASML assesses the syndicate's capital requirements through a rigorous process of risk identification and quantification using an internal capital model at a 1:200 year confidence level. The model is based on Solvency II regulatory requirements and has been approved by Lloyd's. The ultimate Solvency Capital Requirement ("SCR") is subject to an uplift determined by Lloyd's based on their assessment of the economic capital requirements for the Lloyd's market in total. The SCR together with the Lloyd's uplift is referred to as the Economic Capital Assessment ("ECA"). The ECA for the 2022 underwriting year was set at 51% of capacity and for the 2023 underwriting year is 65% of capacity.

Lloyd's unique capital structure provides excellent financial security to policyholders and capital efficiency for members. The Lloyd's chain of security underlies the financial strength that ultimately backs insurance policies written at Lloyd's and has three links:

1. All premiums received by syndicates are held in trust as the first resource for settling policyholders' claims;
2. Every member is required to hold capital in trust funds at Lloyd's which are known as Funds at Lloyd's ("FAL"). FAL is intended primarily to cover circumstances where syndicate assets are insufficient to meet participating members' underwriting liabilities. FAL is set with reference to the ECAs of the syndicates that the member participates on. Since member FAL is not under the control of the managing agent, it is not shown in the syndicate accounts. The managing agent is, however, able to make a call on members' FAL to meet liquidity requirements or to settle underwriting losses if required; and
3. Lloyd's central assets are available at the discretion of the Council of Lloyd's to meet any valid claim that cannot be met through the resources of any member further up the chain. Lloyd's also retains the right to request a callable contribution equal to 5% of members' capacity on the syndicate.

### Principal risks and uncertainties

The managing agent has established a risk management function for the syndicate with clear terms of reference from the Board of Directors and its committees. The ASML Board, and its delegated committees, reviews and approves the risk management policies and meets regularly to approve any commercial, regulatory and organisational requirements of these policies.

The syndicate's risk appetites are set annually as part of the business planning and capital setting process. The risk management function is also responsible for maintaining the syndicate's Own Risk and Solvency Assessment ("ORSA") processes and provides regular updates to the Board. The formal syndicate ORSA report is approved by the Board each March with abbreviated updates quarterly.

The managing agent recognises that the syndicate's business is to accept risk which is appropriate to enable it to meet its objectives and that it is not realistic or possible to eliminate risk entirely. The principal risks and uncertainties facing the syndicate have been identified as insurance risk, operational risk, strategic risk, and financial risk (comprising credit risk, liquidity risk and market risk). A risk owner has been assigned responsibility for each risk, and it is the responsibility of that individual to periodically assess the impact of the risk and to ensure appropriate risk mitigation procedures are in place. External factors facing the business and the internal controls in place are routinely reassessed and changes made when necessary. The overarching risk framework is overseen by the Risk Committee on behalf of the ASML Board. The risk culture of the business is Board lead, with new initiatives requiring an objective risk assessment prior to approval.

Insurance risk is the risk the syndicate faces that the amount of claims and benefit payments, or the timing thereof, differs from expectations. The Underwriting Committee oversees the management of underwriting risk and the implementation of a disciplined underwriting strategy that is focused on writing quality business, product pricing and the purchase of a comprehensive outwards reinsurance programme. The Board sets limits to the syndicate's exposure to events both on a gross and net of reinsurance basis and adherence to these limits is reported monthly to the Underwriting Committee. Reserving Risk is managed through the ongoing oversight of an independent reserving process. An independent Statement of Actuarial Opinion is commissioned each year in line with Lloyd's Valuation of Liabilities requirements. The reserving process is overseen by and reports through the Audit Committee.

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## Report of the directors of the managing agent

The principal risk for Syndicate 1971 is the uncertainty associated with the risk profile of the individual contracts written within the syndicate. A number of the risks written are genuinely new to the Lloyd's market. Consequently, traditional approaches to pricing and reserving may not always be appropriate in setting the price charged to clients. There are few benchmarks available for setting best estimate reserves. Apollo seeks to mitigate this risk by intensive analysis of the data available to develop sophisticated pricing and reserving models and by seeking to cultivate trust and long-term mutually sustainable relationships with clients in the segments that are defined within the syndicate's risk appetite.

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. The syndicate is constantly exposed to operational risk as this covers the uncertainties and hazards of undertaking day-to-day business. Controls have been put in place and documented to try to ensure that these risks are managed on a proportionate basis and within risk appetite. The Operations and Change Committee manage these risks on a day-to-day basis.

Financial risk for the syndicate covers all risks related to financial investment and the ability to pay creditors. It includes the risk that financial assets are insufficient to fund the obligations arising from its insurance contracts as they fall due. An investment mandate reflecting the syndicate's risk appetite is in place and has been approved by the Board. Compliance with this is controlled through the investment manager's systems and monitored through the monthly and quarterly reporting process.

Credit risk is the risk of financial loss to the syndicate if a counterparty fails to discharge a contractual obligation. ASML manages credit risk by placing limits on exposure to a single counterparty by reference to the credit rating of the counterparty. On a quarterly basis the Finance Committee reviews credit exposures, with further oversight provided by the Board and Audit Committee.

Liquidity risk is the risk that the syndicate will encounter difficulty in meeting obligations arising from its insurance contracts and financial liabilities as they fall due. ASML's approach to managing liquidity risk includes use of daily liquidity monitoring, quarterly cash flow forecasts and management of asset duration. Contingency funding plans are in place to ensure that adequate liquid financial resources are available to meet obligations as they fall due in the event of reasonably foreseeable abnormal circumstances.

Market risk is the risk that the fair value or future cash flows of a financial instrument or insurance contract will fluctuate because of changes in market prices, excluding those that are caused by credit downgrades which are included under credit risk. Market risk comprises three key components: interest rate risk, currency risk and investment risk. For each of the major components of market risk the syndicate has policies and procedures in place which detail how each risk should be managed and monitored. Investment management is outsourced and an investment mandate reflecting the syndicate's risk appetite is in place and has been approved by the Board. Compliance with this is controlled through the investment manager's systems and monitored through the monthly and quarterly reporting process.

Numeric analysis of the risks set out above is included in note 4 to the annual accounts. The use of financial derivatives is governed by ASML risk management policies. ASML does not use derivative financial instruments for speculative purposes. The Board has agreed a number of key risk indicators and approved the corresponding appetite for each measure. A traffic light indicator is used for monitoring current levels of risk based upon agreed thresholds and tolerances.

### Emerging risks

The key emerging risk managed by ASML during 2022 was in relation to the Russia/Ukraine conflict that continues through into 2023. On 24 February 2022, Russia began a military invasion of Ukraine, in a major escalation of the Russo-Ukrainian conflict that had begun in 2014. Many western nations imposed wide ranging sanctions on Russia, targeting multiple industry segments from its central bank and leading financial institutions to large Russian-owned companies and certain specified individuals. As a result, many western companies have discontinued operations in Russia. The ASML Risk & Capital Committee considered the potential impacts of the conflict, both directly on insurance operations, and the broader potential secondary impacts on the wider economy. Mitigating actions were then considered including:

- Insurance market impacts
  - Direct exposure



# Syndicate 1971

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## Report of the directors of the managing agent

- Trapped assets
- Macro-economic impacts
  - Recession
  - Commodity price impacts
  - Inflation
  - Food shortages
  - Slow economic growth
  - Bond market impact
  - Energy market impact

A series of scenarios were reviewed to assess the financial and operational risk exposure to the invasion, and stress tests were subsequently performed as part of the ongoing risk assessment and as part of the 2022 syndicate internal model validation process. The syndicate does not underwrite risks which are exposed to these events and therefore has not provided for any potential liabilities.

### Climate change risk

Climate change remains a key area of focus and the syndicate is committed to working with its insureds and the industry to help clients transition to a more sustainable future. The syndicate is mindful of the impact of what it does and the need to underwrite responsibly, consistent with the syndicate's overall approach to environmental, social, and governance ("ESG").

The financial risks associated with climate change continue to be an area of focus for ASML and for our clients. These risks include physical, transition and liability risks.

As part of the underwriting process, ASML staff work with insureds to understand the risks facing their organisation, including applicable climate related risks and to tailor insurance coverages to mitigate the associated financial and operational risks. Over time climate change could impact the risks facing the global economy and clients and the business aims to manage the resulting risk to the syndicate through several different perspectives:

- Pricing risk: This is the risk that current pricing levels do not adequately consider the prospective impact of climate change, resulting in systemic underpricing of climate-exposed risks. The syndicate's business planning process establishes how much exposure in certain classes of business or geographic area are within appetite. The overall syndicate business plan includes an explicit climate change risk load, which is incorporated into underwriting pricing tools, exposure management and solvency capital assessments.
- Reserve risk: This is the risk that established reserves are insufficient to reflect the ultimate impact climate change may have on claims cost. At present climate related dispute risk is managed through the Reserving Committee and the Audit Committee. Future risks include unanticipated liability risk losses arising from our clients facing litigation if they are held to be responsible for contributing to climate change, or for failing to act properly to respond to the various impacts of climate change.

Physical risks arise directly from the increased risks to assets and businesses presented by, for example, severe weather events, extreme heat/cold, rising sea-levels and associated flooding and wild-fire risks.

In this respect there is consensus within the scientific community that, at a global level:

- Average temperatures (including sea surface temperatures) are increasing because of increasing levels of anthropogenic greenhouse gases in the atmosphere,
- Extended periods of drought, high rainfall and extreme temperatures are occurring at a higher frequency than in the past, and
- The frequency and severity of life-threatening weather events including storms, floods and wildfires are increasing.

ASML manages its exposure to the physical risks of climate change as part of its overall approach to the underwriting of property damage and business interruption risks. We routinely conduct stress tests of the frequency and severity assumptions for certain scenarios. Furthermore, investigations continue between our exposure management, underwriting, actuarial and risk management teams to support an enhanced in-house view of climate-related risk.

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## Report of the directors of the managing agent

Transition risks arise from public policy and market responses to the threats of climate change. For example, most governments and many businesses have adopted policies intended to reduce future greenhouse gas emissions by reducing the use of fossil fuels. In this context ASML is also evaluating opportunities around providing suitable cover, products and claims service to our clients that align positively to ASML's service model through the transition to a low carbon economy.

Liability risks may arise if policyholders are held liable for losses to third parties resulting from climate risks. ASML does not currently consider this risk to be material for Syndicate 1971, but this continues to be closely monitored.

ASML's Chief Risk Officer has been given the responsibility for continuing to advise the Board on the management of the financial risks of climate change. An agreed plan of action continues to be refined and implemented within the business to ensure that all material climate change-related risks within the underwriting and investment portfolios are appropriately managed and monitored.

### **Rising inflation and macroeconomic uncertainty**

A key emerging and thematic risk for ASML is the current high inflationary environment and the uncertainty it can bring to forecasting within insurance. An understanding of inflation (with the specific drivers, economic or legal awards) is important across multiple areas of ASML's business, including reserving, pricing, underwriting (contract structure for example), business planning and capital modelling.

The most common way that inflation impacts insurance is through claims inflation and exposure inflation. As the costs of goods increases the cost of indemnifying a client also increase and therefore underlying exposures can also increase (up to policy limits). Inflation can mean that future claims deviate from historic performance, both in terms of frequency and severity. A general high inflation environment could also have secondary impacts on insurance such as potential to increase a client's propensity to claim, either because a loss is more likely to exceed an excess or because they are under financial strain and require assistance so inflate a claim. Similarly, inflation can drive a gearing effect of pushing claims above an attachment point which they were previously below.

Longer-tail insurance may also be impacted more significantly by high inflation as the ability to adapt prices may be slower. Inflation is currently assumed to be at close to its maximum by the Bank of England and the US Federal Reserve, but should it continue to increase over the next few years that could have a larger impact on long-tail classes. As ASML's portfolio continues to develop a longer tail liability profile, inflation therefore becomes a more material assumption within the capital model.

Significant work has been carried out across the business to understand the potential impact of different economic scenarios involving inflation risk. This includes stressing projections, providing social inflation 'loads', validation of inflation within the capital model, and looking overall at the methodology for how inflation is dealt with across the pricing and reserving processes. Further analysis will continue as more data becomes available.

### **Corporate governance**

The ASML Board is chaired by Julian M Cusack, who is supported by five further non-executive directors and all except Stuart R Davies are independent. Mary E L Goddard resigned from the Board on 18 July 2022. The Board thanks Mary for her positive contribution during her time with Apollo. Stuart R Davies and Sian E Hill were appointed as Non-Executive Directors on 4 August 2022 and 1 November 2022 respectively. David C B Ibeson is the Chief Executive Officer and there are five further executive directors. Hayley D Spink was appointed as Executive Director on 5 October 2022.

Defined operational and management structures are in place and terms of reference exist for all Board and executive committees.

The ASML Board meets at least four times a year and more frequently when business needs require. The Board has a schedule of matters reserved for its decision and is supported by the Audit Committee, the Risk Committee and the Remuneration and Nominations Committee. These supporting committees are comprised of non-executive directors with all members of the Audit Committee and Remuneration and Nomination Committee being independent.

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## Report of the directors of the managing agent

### Section 172 statement

The directors adopt the responsibilities to promote the success of the syndicate as if s172 of the Companies Act were applicable and have acted in accordance with these responsibilities during the year. The Board has identified the following key stakeholders: capital providers to the managed syndicates, employees, the shareholder of ASML, Lloyd's and regulators, policyholders and brokers.

Throughout the year the board considered the wider impact of strategic and operational decisions on its stakeholders. Examples include the development and execution of the business plans for the managed syndicates; the assessment and raising of capital; communications with capital providers; and changes to Board composition. The Board considers that the interests of all stakeholders were aligned for these decisions.

The support and engagement of capital providers of the syndicate is imperative to the future success of our business. We have regular meetings with capital providers and members' agents throughout the year to discuss the performance and future prospects for the syndicates which they support. Feedback received during these meetings enables the board to factor the views of these key stakeholders into the development of business plans for future years.

Developing and maintaining relationships with brokers and policyholders is central to the success of the syndicate. Underwriters travel widely with our broking partners to visit clients and attend industry events to promote the syndicate and the Lloyd's brand and ensure we continue to provide an excellent service to our policyholders. In developing insurance propositions and marketing them with our broking partners and in settling claims, we always seek to treat customers fairly and develop products that provide value.

We maintain open and transparent relationships with our regulators and Lloyd's, which are managed through our compliance team. Regular meetings are held with representatives of Lloyd's and the PRA and significant regulatory engagements are reported to the Board.

Apollo's Purpose statement is "Enabling a resilient and sustainable world". Through 2022 we continued our work to develop and document our ESG principles and standards and assess our current business model against these standards. This work culminated in several actions to strengthen our ESG framework and governance, including the adoption of a Board agenda item to focus on culture, implementing ESG considerations throughout the governance committees, and committing time to support community volunteering and charitable activities. Additional actions included formalisation of a defined referral process for underwriting risks to adhere to our ESG appetite and manage potential reputational risk, ongoing monitoring of ESG metrics and climate intensity scores within the asset portfolios, and further strengthening activities and staff engagement around diversity, equality, and inclusion initiatives. Further work on ESG activities will continue through 2023 as we seek to evolve this area of ASML's strategy.

We have put in place procedures and actions to assist in managing the financial risks and opportunities associated with the effects of climate change and to ensure that adequate oversight and control of this area is exercised throughout all aspects of underwriting, reserving, investment management and operations. The business meets the requirements for PRA Supervisory Statement 3/19. Whilst the Chief Risk Officer retains overall accountability for coordinating the approach and effectiveness within ASML, the responsibility is allocated to relevant managers of each business area. Further developments to ensure management of the risks and opportunities will continue through 2023.

### Staff matters

Apollo's people are a key asset and their attraction, retention and development are fundamental to the success of the business. The syndicate commits to positive employee engagement through effective communication, recognition, development opportunities and a continued focus on diversity, inclusion and mental wellbeing.

Apollo acts as a single team where employees have mutual respect and enjoy working in a collaborative, hybrid environment. A "speak up" culture and relevant channels allow employees to raise concerns ensuring a safe and supportive environment that complies with relevant legislation and builds on a foundation of shared values. Terms and conditions offered to employees, as part of their overall remuneration package remain competitive with the rest of the London Market insurance industry and employees are provided with opportunities to develop their skills and

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## Report of the directors of the managing agent

capabilities. In the context of the challenges provided by enhanced inflation experienced in 2022 and the cost of living, particular economic support has been provided where it was most needed.

### **Business operations**

ASML is Lloyd's-centric with a purely London-based operation and distribution model. ASML fully embraces and supports Lloyd's vision of being a broker market, as well as accessing local markets through third party cover holders.

ASML aims to maintain a lean operating model utilising technology and outsourcing arrangements where flexibility is required, or greater efficiency can be achieved. As a mid-sized business, ASML is able to expand and contract as market conditions dictate. Through the controlled use of specific outsourcing, ASML maintains an appropriate support function commensurate with its underwriting capacity. We continue to invest in actuarial, risk management and data management resources in order to ensure that the discipline we aim for in underwriting is matched by the intensity of scrutiny given to pricing, reserving and second line of defence activities.

Lloyd's Blueprint initiatives offer a number of processing efficiency gains for the market and we continue to actively monitor progress to position ourselves as necessary to maximise their benefit to ASML, its syndicates and its capital providers.

ASML continues to successfully maintain a hybrid working environment with all employees able to work effectively, both remotely and from the office with suitable access to business systems.

Aligned with the FCA and PRA Operational Resilience and Third Party Oversight policies, Apollo maintains a disciplined approach to operational resilience. We continue to focus on ensuring we maintain robust and resilient plans to prevent, adapt, respond and recover from operational disruptions with the primary objective to protect our customers and the integrity of our business.

### **Environmental, Social and Governance**

During 2022 ASML produced its first Board approved Environmental, Social and Governance (ESG) strategy. The ESG strategy covers a variety of internal and external targets and aligns with the ASML Vision statements as well as to the Apollo company purpose; "Enabling a resilient and sustainable world". ASML's ESG Group coordinates the majority of ESG-related activities within ASML and is comprised of representatives from across ASML, both in terms of seniority and business activities. ASML's ESG Group reports directly to the Executive Committee and seeks to identifying areas of improvement as well as to ensure progress against the ESG Strategy.

The ASML Board drives the overall ESG strategy. ASML has aligned its strategy with five of the UN Sustainable Development Goals in the short to medium term. The Board and Executive are actively engaged in embedding ESG considerations throughout the governance committees within ASML and have promoted related considerations within ASML suppliers and outsource service partners.

From an environmental perspective ASML is committed to a long-term sustainable approach to protecting the environment, as well as socially responsible underwriting and sustainable investing. This now includes specific ESG related underwriting risk appetites which were implemented during 2022 and a public commitment to be carbon neutral by year end 2023 for emissions that are within ASML's control (for Scope 1 & 2 emissions). We are making good progress and are on track to deliver on this commitment. ASML will seek to support clients and partners to transition to a low carbon sustainable economy.

Apollo ibott client segments include mobility, rideshare, and delivery. The Apollo ibott team have ongoing research and thought leadership initiatives with reinsurance counterparts and clients to promote the use of environmentally friendly and efficient modes of transport. Apollo ibott has been a contributor to industry initiatives, including with Lloyd's, to elevate the level of environmental and social benefits of the sharing economy.

At Apollo our people are at the heart of everything we do, and we are committed to creating a diverse and inclusive workplace, one where difference is celebrated and everyone is welcome, included and can thrive. ASML operates a zero-tolerance policy to bullying and harassment and all forms of discrimination. This includes, but is not limited to, all of the protected characteristics of the Equality Act of 2010 as well as neurodiversity, parental and caring responsibilities, socio-economic status and working patterns.

# Syndicate 1971

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## Report of the directors of the managing agent

ASML provides staff with Inclusion & Diversity ("I&D") training including racial awareness training, as well as inclusive hiring manager training and inclusive leadership training for business managers and leaders. ASML sponsor and support six Lloyd's market inclusion networks and has nominated "Inclusion Champions" who each represent ASML and provide links back to the business. All employees are given access to mental health and wellbeing tools via an independent partner organisation. ASML conducted a diversity survey in Autumn 2022 which had a 91% completion rate, and we are implementing feedback from the survey. ASML had above market average results compared to benchmarks for the Lloyd's Culture Survey in 2021.

ASML have begun quarterly internal reporting on various ESG metrics across multiple business areas. These include carbon emission data across scopes 1, 2 and 3 (scope 1 & 2 emissions are those directly produced by ASML and scope 3 are indirect emissions) as well as recycling, gender and racial diversity information, employee satisfaction and governance metrics. This information will be utilised over time to ensure ASML makes progress against its broader ESG Strategy.

From a gender perspective, the ratio of female to male Board directors is 25% at year-end 2022 (20% at year-end 2021). For the Executive Committee and direct reports (excluding executive assistants) the ratio is 27% at Q4 2022 (2021: 26%). Within the overall business the ratio of male: female employees is 65%:35%. ASML has also started to report to Lloyd's and the Board on ethnicity. Further details in relation to current and planned I&D activities conducted within ASML can be found on the Apollo website (<https://apollounderwriting.com>).

At this point in time, the syndicate is not required to comply with Streamlined Energy and Carbon Reporting ('SECR'). However, on a voluntary basis Apollo does publish carbon emissions information as part of the Apollo Group Holdings Limited annual reporting.

ASML will continue to develop its ESG Strategy into 2023. This includes the development of TCFD-style (Taskforce for Climate related Financial Disclosure) reporting as well as enhancing how ESG data is linked into underwriting. ASML has engaged an independent specialist company to help develop these aspects and ensure emissions reporting is accurate.

### Directors and directors' interests

The directors who held office at the date of signing this report are shown on page 2. Directors' interests are shown in note 21 as part of the related parties note to the accounts.

### Events after the balance sheet date

The Board has considered events after the balance sheet date and none have been identified which, by their nature, are sufficiently material to the syndicate to require disclosure.

### Annual General Meeting

The directors do not propose to hold an Annual General Meeting for the syndicate. If any members' agent or direct corporate supporter of the syndicate wishes to meet with them the directors are happy to do so.

### Disclosure of information to the auditor

Each person who is a director of the managing agent at the date of approving this report confirms that:

- So far as the director is aware, there is no relevant audit information of which the syndicate's auditor is unaware; and
- Each director has taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the syndicate's auditor is aware of that information.

### Auditor

Deloitte LLP has indicated its willingness to continue in office as the syndicate's auditor. The managing agent hereby gives formal notification of a proposal to re-appoint Deloitte LLP as auditor of Syndicate 1971 for a further year.



# Syndicate 1971

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## Report of the directors of the managing agent

### Future developments

The syndicate has placed a 50 percent quota share outwards reinsurance programme again for 2023. This is provided by a number of reinsurers although the majority is with an AA rated European reinsurer.

In addition to Apollo's aligned support of underwriting of the syndicate, Apollo has also received positive support from a committed base of capital providers. A strong, diversified and knowledgeable spread capital base gives significant competitive advantage and maintaining this will remain a focus. I thank them for their support.

I would like to take this opportunity to thank our staff for their hard work and commitment to the business during the last year.

Approved by the Board.

A handwritten signature in blue ink, appearing to read 'DCB Ibeson', with a stylized flourish at the end.

DCB Ibeson  
Chief Executive Officer  
27 February 2023

# Syndicate 1971

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## Statement of managing agent's responsibilities

The managing agent is responsible for preparing the syndicate annual accounts in accordance with applicable law and regulations.

The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 require the managing agent to prepare syndicate annual accounts as at 31 December each year in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The syndicate annual accounts are required by law to give a true and fair view of the state of affairs of the syndicate as at that date and of its profit or loss for that year.

In preparing the syndicate annual accounts, the managing agent is required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the notes to the syndicate annual accounts; and
- Prepare the syndicate annual accounts on the basis that the syndicate will continue to write future business unless it is inappropriate to presume that the syndicate will do so.

The managing agent is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the syndicate and enable it to ensure that the syndicate annual accounts comply with the 2008 Regulations. It is also responsible for safeguarding the assets of the syndicate and hence for taking reasonable steps for prevention and detection of fraud and other irregularities.

Legislation in the UK governing the preparation and dissemination of annual accounts may differ from legislation in other jurisdictions.

# Syndicate 1971

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## Independent auditor's report to the members of Syndicate 1971

### Report on the audit of the syndicate annual financial statements

#### Opinion

In our opinion the syndicate annual financial statements of Syndicate 1971 (the 'syndicate'):

- Give a true and fair view of the state of the syndicate's affairs as at 31 December 2022 and of its profit for the year then ended;
- Have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- Have been prepared in accordance with the requirements of The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008.

We have audited the syndicate annual financial statements which comprise:

- The profit and loss account;
- The balance sheet;
- The statement of changes in members' balances;
- The statement of cash flows; and
- The related notes to the annual accounts 1 to 21.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the syndicate annual financial statements section of our report.

We are independent of the syndicate in accordance with the ethical requirements that are relevant to our audit of the syndicate annual financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the managing agent's use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the syndicate's ability to continue in operations for a period of at least twelve months from when the syndicate financial statements are authorised for issue.

Our responsibilities and the responsibilities of the managing agent with respect to going concern are described in the relevant sections of this report.

# Syndicate 1971

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## Independent auditor's report to the members of Syndicate 1971

### Other information

The other information comprises the information included in the annual report and accounts (the "annual report"), other than the syndicate annual financial statements and our auditor's report thereon. The managing agent is responsible for the other information contained within the annual report. Our opinion on the syndicate annual financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the syndicate annual financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

### Responsibilities of managing agent

As explained more fully in the managing agent's responsibilities statement, the managing agent is responsible for the preparation of the syndicate annual financial statements and for being satisfied that they give a true and fair view, and for such internal control as the managing agent determines is necessary to enable the preparation of syndicate annual financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the syndicate annual financial statements, the managing agent is responsible for assessing the syndicate's ability to continue in operation, disclosing, as applicable, matters related to the syndicate's ability to continue in operation and to use the going concern basis of accounting unless the managing agent intends to cease the syndicate's operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the syndicate annual financial statements

Our objectives are to obtain reasonable assurance about whether the syndicate annual financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these syndicate annual financial statements.

A further description of our responsibilities for the audit of the syndicate annual financial statements is located on the FRC's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

### Extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

We considered the nature of the syndicate and its control environment, and reviewed the syndicate's documentation of their policies and procedures relating to fraud and compliance with laws and regulations. We also enquired of management about their own identification and assessment of the risks of irregularities.

# Syndicate 1971

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## Independent auditor's report to the members of Syndicate 1971

We obtained an understanding of the legal and regulatory frameworks that the syndicate operates in, and identified the key laws and regulations that:

- Had a direct effect on the determination of material amounts and disclosures in the financial statements. These included the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 and the Lloyd's Syndicate Accounting Byelaw (no. 8 of 2005); and
- Do not have a direct effect on the financial statements but compliance with which may be fundamental to the syndicate's ability to operate or to avoid a material penalty. These included the requirements of Solvency II.

We discussed among the audit engagement team including actuarial specialists regarding the opportunities and incentives that may exist within the organisation for fraud and how and where fraud might occur in the financial statements.

As a result of performing the above, we identified the greatest potential for fraud in the following areas, and our specific procedures performed to address them are described below:

- Estimation of pipeline premiums requires significant management judgement and therefore there is potential for management bias through manipulation of core assumptions. In response our testing included, on a sample basis, comparing management's estimates on prior year policies against actual premiums received as well as to historical experience on similar policies.
- Valuation of technical provisions, and specifically IBNR, includes assumptions and methodology requiring significant management judgement and involves complex calculations, and therefore there is potential for management bias. There is also a risk of overriding controls by making late adjustments to the technical provisions. In response to these risks we performed a detailed risk assessment and focused our work on specific classes of business based on size and complexity. We involved our actuarial specialists to make detailed assessments of the methodologies and assumptions used, as appropriate for the specific classes of business chosen. We tested the late journal entries to technical provisions.

In common with all audits under ISAs (UK), we are also required to perform specific procedures to respond to the risk of management override. In addressing the risk of fraud through management override of controls, we tested the appropriateness of journal entries and other adjustments; assessed whether the judgements made in making accounting estimates are indicative of a potential bias; and evaluated the business rationale of any significant transactions that are unusual or outside the normal course of business.

In addition to the above, our procedures to respond to the risks identified included the following:

- Reviewing financial statement disclosures by testing to supporting documentation to assess compliance with provisions of relevant laws and regulations described as having a direct effect on the financial statements;
- Performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud;
- Enquiring of management concerning actual and potential litigation and claims, and instances of non-compliance with laws and regulations; and
- Reading minutes of meetings of those charged with governance, reviewing internal audit reports, and reviewing correspondence with Lloyd's.



# Syndicate 1971

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## Independent auditor's report to the members of Syndicate 1971

### Report on other legal and regulatory requirements

#### **Opinions on other matters prescribed by The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008**

In our opinion, based on the work undertaken in the course of the audit:

- The information given in the report of the directors of the managing agent for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- The report of the directors of the managing agent has been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the syndicate and its environment obtained in the course of the audit, we have not identified any material misstatements in the report of the directors of the managing agent.

#### **Matters on which we are required to report by exception**

Under The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 we are required to report in respect of the following matters if, in our opinion:

- The managing agent in respect of the syndicate has not kept adequate accounting records; or
- The syndicate annual financial statements are not in agreement with the accounting records; or
- We have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

#### **Use of our report**

This report is made solely to the syndicate's members, as a body, in accordance with regulation 10 of The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008. Our audit work has been undertaken so that we might state to the syndicate's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the syndicate's members as a body, for our audit work, for this report, or for the opinions we have formed.

Kirstie Hanley (Senior statutory auditor)  
For and on behalf of Deloitte LLP  
Statutory Auditor  
London, United Kingdom  
27 February 2023

# Syndicate 1971

## Profit and loss account for the year ended 31 December 2022

Technical account – general business	Notes	2022 \$'000	2021 \$'000
Gross premiums written	5	260,851	158,889
Outward reinsurance premiums		(131,824)	(74,218)
Net premiums written		129,027	84,671
Change in the provision for unearned premiums:			
Gross amount	6	(65,299)	(9,345)
Reinsurers' share	6	32,156	(1,707)
Change in the net provision for unearned premiums		(33,143)	(11,052)
<b>Earned premiums, net of reinsurance</b>		<b>95,884</b>	<b>73,619</b>
<b>Allocated investment return transferred from the non-technical account</b>	11	<b>(1,316)</b>	<b>(343)</b>
Claims paid			
Gross amount		(40,219)	(8,654)
Reinsurers' share		24,376	4,385
Net claims paid		(15,843)	(4,269)
Change in the provision for claims			
Gross amount	6	(111,637)	(105,117)
Reinsurers' share	6	51,855	48,732
Change in the net provision for claims		(59,782)	(56,385)
<b>Claims incurred, net of reinsurance</b>		<b>(75,625)</b>	<b>(60,654)</b>
Net operating expenses	7	(6,201)	(3,882)
<b>Balance on the technical account - general business</b>		<b>12,742</b>	<b>8,740</b>

All operations relate to continuing activities.

The notes on pages 23 to 46 form an integral part of these annual accounts.

## Syndicate 1971

### Profit and loss account for the year ended 31 December 2022

Non-technical account	Notes	2022 \$'000	2021 \$'000
Balance on the technical account - general business		12,742	8,740
Investment return	11	(1,316)	(343)
Allocated investment return transferred to the technical account - general business		1,316	343
Profit on foreign exchange		671	170
<b>Profit for the financial year</b>		<b>13,413</b>	<b>8,910</b>

There were no amounts recognised in other comprehensive income in the current or preceding year other than those included in the profit and loss account.

### Statement of changes in members' balances for the year ended 31 December 2022

	2022 \$'000	2021 \$'000
Members' balances brought forward at 1 January	12,598	3,823
Profit for the financial year	13,413	8,910
Transfer to members' personal reserve fund	(3,082)	-
Members' agents' fees	(124)	(135)
<b>Members' balances carried forward at 31 December</b>	<b>22,805</b>	<b>12,598</b>

Members participate on syndicates by reference to years of account and their ultimate result, assets and liabilities are assessed with reference to policies incepting in that year of account in respect of their membership of a particular year.

# Syndicate 1971

## Balance sheet as at 31 December 2022

Assets	Notes	2022 \$'000	2021 \$'000
<b>Investments</b>			
Financial investments	4,12	19,031	-
<b>Reinsurers' share of technical provisions</b>			
Provision for unearned premiums	6	70,185	38,075
Claims outstanding	6	143,860	92,025
		<u>214,045</u>	<u>130,100</u>
<b>Debtors</b>			
Debtors arising out of direct insurance operations	13	193,043	-
Other debtors	14	124,089	150,223
		<u>317,132</u>	<u>150,223</u>
<b>Other assets</b>			
Cash and cash equivalents	15	10,419	-
Overseas deposits	16	20	-
		<u>10,439</u>	<u>-</u>
<b>Prepayments and accrued income</b>			
Deferred acquisition costs	7	8,931	5,131
<b>Total assets</b>		<u><b>569,578</b></u>	<u><b>285,454</b></u>

# Syndicate 1971

## Balance sheet as at 31 December 2022

Liabilities	Notes	2022 \$'000	2021 \$'000
<b>Capital and reserves</b>			
Members' balances		22,805	12,598
<b>Technical provisions</b>			
Provision for unearned premiums	6	140,831	75,580
Claims outstanding	6	296,795	185,473
		<u>437,626</u>	<u>261,053</u>
<b>Creditors</b>			
Creditors arising out of direct insurance operations	17	5	-
Creditors arising out of reinsurance operations	18	87,106	-
Other creditors	19	783	-
		<u>87,894</u>	<u>-</u>
<b>Accruals and deferred income</b>	20	21,253	11,803
<b>Total liabilities</b>		<u>546,773</u>	<u>272,856</u>
<b>Total liabilities and members' balances</b>		<u>569,578</u>	<u>285,454</u>

The annual accounts on pages 18 to 46 were approved by the Board of Apollo Syndicate Management Limited and were signed on its behalf by:



JD MacDiarmid  
Finance Director  
27 February 2023



# Syndicate 1971

## Statement of cash flows

For the year ended 31 December 2022

	Notes	2022 \$'000	2021 \$'000
<b>Cash flows from operating activities</b>			
Operating profit for the financial year		13,413	8,910
Adjustments for:			
Increase in gross technical provisions		176,572	114,492
Increase in reinsurers' share of technical provisions		(83,945)	(47,056)
Increase in debtors		(168,141)	(79,128)
Increase in creditors		87,894	-
Increase in other assets / liabilities		5,651	2,574
Investment return		1,316	343
<b>Net cash inflow from operating activities</b>		<b>32,760</b>	<b>135</b>
<b>Cash flows from investing activities</b>			
Purchase of equity and debt instruments		(19,051)	-
Proceeds from sale of equity and debt instruments		20	-
Investment return received		(84)	-
Increase in overseas deposits		(20)	-
<b>Net cash outflow from investing activities</b>		<b>(19,135)</b>	<b>-</b>
<b>Cash flows from financing activities</b>			
Members' agents' fees paid on behalf of members		(124)	(135)
Transfer to members in respect of underwriting participations		(3,082)	-
<b>Net cash outflow from financing activities</b>		<b>(3,206)</b>	<b>(135)</b>
<b>Net increase in cash and cash equivalents</b>		<b>10,419</b>	<b>-</b>
Cash and cash equivalents at 1 January		-	-
<b>Cash and cash equivalents at 31 December</b>		<b>10,419</b>	<b>-</b>

# Syndicate 1971

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## Notes to the annual accounts

### 1. Basis of preparation

Syndicate 1971 comprises a group of members of the Society of Lloyd's that underwrite insurance business in the London Market. The address of the syndicate's managing agent, Apollo Syndicate Management Limited, is One Bishopsgate, London EC2N 3AQ.

The annual accounts have been prepared in accordance with The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008, Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland ("FRS 102") and Financial Reporting Standard 103 Insurance Contracts ("FRS 103") issued by the Financial Reporting Council.

The annual accounts have been prepared on the historical cost basis, except for financial assets which are measured at fair value through profit or loss.

The syndicate's functional and presentation currency is US Dollars. All amounts have been rounded to the nearest thousand and are stated in US Dollars unless otherwise indicated.

After making enquiries, the directors have a reasonable expectation that continued capital support will be in place such that the syndicate will continue to write new business in future underwriting years of account. Accordingly, they continue to adopt the going concern basis of accounting in preparing the annual accounts.

### 2. Critical accounting judgements and key sources of estimation uncertainty

In preparing these annual accounts, the directors of the managing agent have made judgements, estimates and assumptions that affect the application of the syndicate's accounting policies and the reported amounts of assets, liabilities, income and expenses. The estimates are based on actuarial assumptions underpinned by historical experience, market data, and other factors that are considered to be relevant.

Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised in the period in which they are identified where the revision affects only that period, and in future periods where the revision affects both current and future periods.

#### Critical judgements in applying the syndicate's accounting policies

There are no critical judgements, apart from those involving estimations (which are dealt with separately below), in the process of applying the syndicate's accounting policies.

#### Key sources of estimation uncertainty

The key assumptions and other key sources of estimation uncertainty at the balance sheet date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year principally relate to claims outstanding and gross written premium, in particular the provision for claims that have been incurred at the reporting date but have not yet been reported ("IBNR") and the accrual for pipeline premium respectively.

#### Gross written premium

Gross written premium comprises contractual amounts, underwriter estimates at a policy level, reflecting guidance provided by clients and cover holders, and actuarial pipeline premium estimates, including amounts due to the syndicate not yet received or notified, at a portfolio level based on historical experience.

The gross written premium payable on a policy is often variable, dependent on the volume of trading undertaken by the insured during a coverage period. Estimates of such additional premiums are included in premiums written but may have to be adjusted if economic conditions or other underlying trading factors differ from those expected. Gross premiums written are disclosed in note 4.

# Syndicate 1971

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## Notes to the annual accounts

### 2. Critical accounting judgements and key sources of estimation uncertainty (continued)

#### **Claims outstanding**

The measurement of the provision for claims outstanding and the related reinsurance recoveries requires assumptions to be made about the future that have a significant effect on the amounts recognised in the annual accounts.

The provision for claims outstanding comprises the estimated cost of settling all claims incurred but unpaid at the balance sheet date and includes IBNR and a confidence margin. This is a complex area due to the subjectivity inherent in estimating the impact of claims events that have occurred but for which the eventual outcome remains uncertain. The estimate of IBNR is generally subject to a greater degree of uncertainty than that for reported claims.

The amount included in respect of IBNR is based on statistical techniques of estimation applied by the managing agent's in-house actuaries. These techniques normally involve projecting from past experience the development of claims over time, as adjusted for expected inflation, to form a view of the likely ultimate claims to be expected and, for more recent underwriting, the use of benchmarks and initial expected loss ratios from business plans. The syndicate writes classes of business for which there is limited prior experience and considerable use is made of information obtained in the course of pricing individual risks accepted and experience of analogous business. Account is taken of variations in business accepted and the underlying terms and conditions. The provision for claims also includes amounts in respect of internal and external claims handling costs.

Accordingly, the most critical assumptions as regards to claims provisions are that the past is a reasonable indicator of the likely level of claims development, that the notified claims estimates are reasonable and that the rating, inflation and other models used for current business are based on fair reflections of the likely level of ultimate claims to be incurred. The level of uncertainty with regard to the estimations within these provisions generally decreases with the length of time elapsed since the underlying contracts were on risk.

The reserve setting process is integrated into Apollo's governance framework. The proposed best estimate reserves are reviewed in detail by the Reserving Committee on a quarterly basis and confidence margins added to increase the probability that the reserves are sufficient to meet liabilities so far as they can reasonably be foreseen. These reserves, including margins, are then subject to further review by the Audit Committee on behalf of the Board. The directors consider that the provisions for gross claims and related reinsurance recoveries are fairly stated on the basis of the information currently available. The ultimate liability will vary as a result of subsequent information and events, which may result in significant adjustments to the amounts provided. The estimate of the provision for claims outstanding will develop over time and the estimated claims expense will continue to change until all the claims are paid. The historic development of claims incurred estimates is set out in the loss development triangles by year of account in note 4. The adjustment in the current year for the revision to the prior year estimate of the provision for claims outstanding is disclosed in note 6.

### 3. Significant accounting policies

The following principal accounting policies have been applied consistently in accounting for items which are considered material in relation to the syndicate's annual accounts.

#### **Gross premiums written**

Premiums written comprise premiums on contracts of insurance inception during the financial year as well as adjustments made in the year to premiums on policies inception in prior accounting periods. Additional or return premiums are treated as a re-measurement of the initial premium. Estimates are made for pipeline premiums, representing amounts due to the syndicate not yet received or notified.

Premiums are shown gross of brokerage payable and are exclusive of taxes and duties thereon.

# Syndicate 1971

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## Notes to the annual accounts

### 3. Significant accounting policies

#### Outwards reinsurance premiums

Written outwards reinsurance premiums comprise the estimated premiums payable for contracts entered into during the period. Non-proportional reinsurance contracts are recognised on the date on which the policy incepts, and proportional reinsurance is recognised when the underlying gross premium is written.

The reported outwards reinsurance premiums include adjustments for variations in cover relating to contracts incepting in prior accounting periods.

Under some policies, reinsurance premiums payable are adjusted retrospectively in the light of claims experience. Where written premiums are subject to an increase retrospectively, any potential increase is recognised as soon as there is an obligation to the reinsurer.

Premiums are shown gross of brokerage payable and are exclusive of taxes and duties thereon.

#### Provisions for unearned premiums

Written premiums are recognised as earned over the life of the policy. Unearned premiums represent the proportion of premiums written that relate to unexpired terms of policies in force at the balance sheet date, calculated on the basis of earnings patterns reflecting the risk profile of the underlying policies or time apportionment as appropriate.

Outwards reinsurance premiums are earned in the same accounting period as the premiums for the related direct or inwards business being reinsured.

#### Claims provisions and related recoveries

Gross claims incurred comprise the estimated cost of all claims occurring during the year, whether reported or not, including related direct and indirect claims handling costs and adjustments to claims outstanding from previous years.

Incurred claims outstanding are reduced by anticipated salvage and other recoveries from third parties. The amount of any salvage and subrogation recoveries is separately identified and, where material, reported as a receivable.

The provision for claims outstanding is assessed on an individual case by case basis and is based on the estimated ultimate cost of all claims notified but not settled by the balance sheet date, together with the provision for related claims handling costs. The provision also includes the estimated cost of IBNR claims as well as claims incurred but not enough reported ("IBNER") and a confidence margin above best estimate.

The reinsurers' share of provisions for claims is based on amounts of claims outstanding and projections for IBNR, net of estimated irrecoverable amounts, having regard to the reinsurance programme in place for the class of business, the claims experience for the year and the current security rating of the reinsurance companies involved. Where the security rating provides an indication that the recoverable amount may be impaired a proportion of the balance will be provided for as a provision for bad debt by applying a percentage based on historical experience.

Adjustments to the amounts of claims provisions established in prior years are reflected in the annual accounts for the period in which the adjustments are made. The provisions are not discounted for the investment earnings that may be expected to arise in the future on the funds retained to meet the future liabilities. The methods used, and the estimates made, are reviewed regularly.

#### Unexpired risks provision

A provision for unexpired risks is made where claims and related expenses likely to arise after the end of the financial period in respect of contracts concluded before that date are expected, in the normal course of events, to exceed the unearned premiums and premiums receivable under these contracts after the deduction of any acquisition costs deferred.

A provision for unexpired risks is calculated separately by reference to classes of business which are regarded as managed together after taking into account relevant investment return. All the classes of the syndicate are considered to be managed together.

# Syndicate 1971

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## Notes to the annual accounts

### 3. Significant accounting policies (continued)

#### Financial assets and liabilities

The syndicate has chosen to apply the provisions of Section 11 (Basic Financial Instruments) and Section 12 (Other Financial Instruments Issues) of FRS 102 for the treatment and disclosure of financial assets and liabilities.

The syndicate's investments may comprise holdings of short-dated government and corporate bonds, collective investment schemes and cash and cash equivalents. The syndicate may hold derivative financial instruments for risk management purposes in line with the investment strategy. When derivatives are determined to be liabilities, they are reported within other creditors in the balance sheet.

#### Recognition

Financial assets and liabilities are recognised when the syndicate becomes a party to the contractual provisions of the instrument. Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all of its liabilities. The syndicate does not hold any equity instruments.

#### Measurements

All financial assets and liabilities are initially measured at transaction price (including transaction costs), except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value (which is normally the transaction price excluding transaction costs), unless the arrangement constitutes a financing transaction.

Investments and derivative instruments are measured at fair value through the profit or loss. All other financial assets and liabilities are held at cost. The syndicate does not hold any non-current debt instruments and does not classify debt instruments as payable or receivable within one financial year.

Realised and unrealised gains and losses arising from changes in the fair value of investments are initially presented in the non-technical profit and loss account in the period in which they arise. Interest income is recognised as it accrues. Investment management and other related expenses are recognised when incurred. The overall investment return is subsequently transferred to the technical account to reflect the investment return on funds supporting the underwriting business.

#### Derecognition of financial assets and liabilities

Financial assets are derecognised when and only when:

- The contractual rights to the cash flows from the financial asset expire or are settled;
- The syndicate transfers to another party substantially all the risks and rewards of ownership of the financial asset; or
- The syndicate, despite having retained some significant risks and rewards of ownership, has transferred control of the asset to another party and the other party has the practical ability to sell the asset in its entirety to an unrelated third party and is able to exercise that ability unilaterally and without needing to impose additional restrictions on the transfer.

Financial liabilities are derecognised only when the obligation specified in the contract is discharged, cancelled or expires.

#### Fair value measurement

The best evidence of fair value is a quoted price for an identical asset in an active market. When quoted prices are unavailable, the price of a recent transaction for an identical asset provides evidence of fair value as long as there has not been a significant change in economic circumstances or a significant lapse of time since the transaction took place. If the market is not active and recent transactions of an identical asset on their own are not a good estimate of fair value, the company estimates the fair value by using a valuation technique.

Inputs are used in applying the various valuation techniques and broadly refer to the assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility statistics, yield curves, credit spreads, liquidity statistics and other factors.



# Syndicate 1971

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## Notes to the annual accounts

### 3. Significant accounting policies (continued)

The use of different valuation techniques could lead to different estimates of fair value. FRS 102 section 11.27 establishes a fair value hierarchy that prioritises the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). More information on the hierarchy is included in note 12.

#### ***Impairment of financial instruments measured at historic cost***

For financial assets carried at historic cost, the amount of an impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

For financial assets carried at cost less impairment, the impairment loss is the difference between the asset's carrying amount and the best estimate of the amount that would be received for the asset if it were to be sold at arm's length on the reporting date.

Where indicators exist for a reversal in impairment loss, and the reversal can be related objectively to an event occurring after the impairment was recognised, the prior impairment loss is tested to determine reversal. An impairment loss is reversed on an individual impaired financial asset to the extent that the revised recoverable value does not lead to a revised carrying amount higher than the carrying value had no impairment been recognised. The amount of the reversal is recognised in profit and loss.

#### **Debtors and creditors**

Debtors and creditors are recognised when due. These include amounts due to and from agents, brokers and insurance contract holders which are classified as insurance debtors and creditors as they are non-derivative financial assets with fixed or determinable payments that are not quoted on an active market. Insurance debtors are measured at amortised cost less any provision for impairments. Bad debts are provided for only where specific information is available to suggest a debtor may be unable or unwilling to settle its debt to the syndicate. The provision is calculated on a case-by-case basis. Insurance creditors are stated at amortised cost.

#### **Cash and cash equivalents**

Cash and cash equivalents comprise cash balances and call deposits with maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in fair value and are used by the syndicate in the management of its short-term commitments.

Bank overdrafts that are repayable on demand and form an integral part of the syndicate's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

#### **Investment return**

Investment return comprises investment income, realised investment gains and losses and movements in unrealised gains and losses, net of investment expenses and charges, interest payable and interest earned on the funds withheld balance. Realised gains and losses represent the difference between the net proceeds on disposal and the purchase price (net of transaction costs).

Unrealised gains and losses on investments represent the difference between the fair value at the balance sheet date and their net purchase price. Movements in unrealised investment gains and losses comprise the increase/decrease in the reporting period in the value of the investments held at the reporting date and the reversal of unrealised investment gains and losses recognised in earlier reporting periods in respect of investment disposals of the current period.

Investment return is initially recorded in the non-technical account and subsequently transferred to the technical account to reflect the investment return on funds supporting the underwriting business.

Interest on the funds withheld balance is calculated based on the balance on the experience account, held by Syndicate 1969 on behalf of the syndicate. Interest on each currency is credited at the same yield earned by Syndicate 1969 in the period.

# Syndicate 1971

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## Notes to the annual accounts

### 3. Significant accounting policies (continued)

#### Net operating expenses

Net operating expenses include acquisition costs, administrative expenses and members' standard personal expenses. Reinsurers' commissions and profit participations represent contributions towards operating expenses and are reported accordingly. Operating expenses on the 2021 and prior years of account are paid by the host Syndicate 1969 and recharged to the syndicate.

Costs incurred by the managing agent on behalf of the syndicate are recognised on an accruals basis. No mark-up is applied.

#### Acquisition costs

Acquisition costs represent costs arising from the conclusion of insurance contracts. They include both direct costs such as brokerage and commission, and indirect costs such as administrative expenses connected with the processing of proposals and the issuing of policies.

Acquisition costs are earned in line with the earning of the gross premiums to which they relate. The deferred acquisition cost asset represents the proportion of acquisition costs which corresponds to the proportion of gross premiums written that is unearned at the balance sheet date.

#### Reinsurers' commissions and profit participations

Under certain outwards reinsurance contracts the syndicate receives a contribution towards the expenses incurred. The outwards reinsurance contracts may allow the ceding of acquisition costs and in certain instances an allocation of administrative expenses. Reinsurance arrangements can also pay an overriding or profit commission.

The reinsurers' share of expenses is included within operating expenses and earned in line with the related expense. The reinsurers' share of deferred acquisition cost liability corresponds to the gross deferred acquisition costs and is recorded within accruals and deferred income on the balance sheet.

#### Managing agent's fees

The managing agent charges a management fee of 0.9% of syndicate capacity. This expense is recognised over the 12 months following commencement of the underwriting year to which it relates.

The managing agent has agreed contractual terms with the capital providers to the syndicate for the payment of profit commission based on the performance of the individual years of account of the syndicate. Profit commission is accrued in line with the contractual terms and the development of the result of the underlying years of account which is reassessed regularly.

Amounts charged to the syndicate do not become payable until after the appropriate year of account closes, normally at 36 months, although the managing agent may receive payments on account of anticipated profit commission if interim profits are released to members.

#### Foreign currencies

Transactions in foreign currencies are translated into US Dollars which is the functional and presentational currency of the syndicate. Transactions in foreign currencies are translated using the exchange rates at the date of the transactions if significant or otherwise at the appropriate average rates of exchange for the period. The syndicate's monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the rates of exchange at the balance sheet date. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items denominated in foreign currencies that are measured at historic cost are translated to the functional currency using the exchange rate at the date of the transaction. For the purposes of foreign currency translation, unearned premiums and deferred acquisition costs are treated as monetary items.

Foreign exchange differences arising on translation of foreign currency amounts are included in the non-technical account.

# Syndicate 1971

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## Notes to the annual accounts

### 3. Significant accounting policies (continued)

#### Pension costs

Apollo operates a defined contribution pension scheme. Pension contributions relating to managing agency staff working on behalf of the syndicate are charged to the syndicate and included within net operating expenses.

#### Taxation

Under Schedule 19 of the Finance Act 1993 managing agents are not required to deduct basic rate income tax from trading income. In addition, all UK basic rate income tax deducted from syndicate investment income is recoverable by managing agents and consequently the distribution made to members or their members' agents is gross of tax. Capital appreciation falls within trading income and is also distributed gross of tax.

No provision has been made for any United States Federal Income Tax payable on underwriting results or investment earnings. Any payments on account made by the syndicate during the year have been included in the balance sheet under the heading 'other debtors'. No provision has been made for any other overseas tax payable by members on underwriting results.

#### Funds withheld

On the 2021 and prior years of account, the underlying premiums and claims are settled by Syndicate 1969 with policy holders as they fall due. Within the syndicate these are accounted for on a funds withheld basis. Reinsurance debtors and creditors arising between the syndicate and Syndicate 1969 are not settled in full until the year of account has closed. Claims outstanding together with other non-technical transactions are settled when the year of account closes, including the apportioned investment return.

Cash calls made during the period are paid to Syndicate 1969 and credited to the funds withheld balance. These will therefore reduce the amount due for payment to Syndicate 1969 on closure of a loss-making year.

### 4. Risk and capital management

#### Introduction and overview

This note presents information about the nature and extent of insurance and financial risks to which the syndicate is exposed, the managing agent's objectives, policies and processes for measuring and managing insurance and financial risks, and for managing the syndicate's capital.

The nature of the syndicate's exposures to risk and its objectives and policies for managing risk have not changed significantly from the prior year.

#### Risk management framework

The primary objective of the syndicate's risk management framework is to protect the syndicate's members from events that hinder the sustainable achievement of financial performance objectives, including failing to exploit opportunities. All staff providing services to the syndicate are trained to recognise the critical importance of having efficient and effective risk management systems in place.

The Board of Directors of the managing agent has overall responsibility for the establishment and oversight of the syndicate's risk management framework. The Board has established an Audit Committee and a Risk Committee which oversee the operation of the syndicate's risk management framework and review and monitor the management of the risks to which the syndicate is exposed.

ASML has established a risk management function, together with terms of reference for the Board of Directors, its committees and the associated executive management committees which identify the risk management obligations of each. The function is supported by a clear organisational structure with documented delegated authorities and responsibilities from the Board of Directors to executive management committees and senior managers using a standard 'three lines of defence' model. The framework sets out the risk appetites for the syndicate and includes controls and business conduct standards.

# Syndicate 1971

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## Notes to the annual accounts

### 4. Risk and capital management (continued)

Under the risk management framework, ASML's Risk and Capital Committee oversees the risk management function at an executive level. The management of specific risk grouping is delegated to several executive committees: the Underwriting Committee and the Reserving Committee are responsible for developing and monitoring insurance risk management policies; the management of aspects of financial risks is the responsibility of the Finance Committee. In addition, the syndicate is exposed to conduct and operational risks and the management of aspects of these risks is the responsibility of the Underwriting Committee and the Operations and Change Committee respectively. Accordingly, the risk management function and the Risk and Capital Committee operates as the second line of defence above these committees.

The risk management function reports to each meeting of the Risk Committee on its activities. The Reserving Committee, Underwriting Committee, Finance Committee, and Operations and Change Committee report regularly to the Executive Committee and work closely with the risk management function on their activities as well as reporting to the Board of Directors and the relevant non-executive sub committees.

ASML continues to monitor and respond to Covid-19, in particular the impact related to our operations, insurance claims, reinsurance assets and investments on capital and liquidity positions.

Climate risk relates to the range of complex physical, transition and liability risks arising from climate change. This includes the risk of higher claims as a result of more frequent and more intense natural catastrophes; the financial risks which could arise from the transition to a lower-carbon economy; and the risk that those who have suffered loss from climate change might then seek to recover those losses from others who they believe may have been responsible. Climate-related risk is not considered a standalone risk, but a cross-cutting risk with potential to amplify each existing risk type.

#### **Insurance Risk**

##### ***Management of insurance risk***

The principal risk the syndicate faces under insurance contracts is that the amount of claims and benefit payments, or the timing thereof, differs from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of claims.

A key component of the management of underwriting risk for the syndicate is a disciplined underwriting strategy that is focused on writing quality business and not writing for premium volume. There is inherent risk in managing planning and premium volumes in a transactional account, in particular given the relatively new risks that are presented to the underwriters. Product pricing is designed to incorporate appropriate premiums for each type of assumed risk. The underwriting strategy includes underwriting limits on the syndicate's total exposure to specific risks together with limits on geographical and industry segment exposures to ensure that a well-diversified book is maintained.

Contracts can contain a number of features which help to manage the underwriting risk such as the use of deductibles, or capping the maximum permitted loss, or number of claims (subject to local regulatory and legislative requirements).

Where an individual exposure is deemed surplus to the syndicate's appetite, additional facultative reinsurance is purchased.

# Syndicate 1971

## Notes to the annual accounts

### 4. Risk and capital management (continued)

The table below shows the gross premium by the location of the insured as a proxy for risk location. This gives an indication of the syndicate's exposure to loss written in calendar year by geographic area.

	2022 \$'000	2021 \$'000
<b>Gross written premium analysed by source</b>		
US	260,500	154,748
UK	87	3,820
EU countries	232	225
Other	32	96
<b>Total</b>	<b>260,851</b>	<b>158,889</b>

The Reserving Committee oversees the management of reserving risk. The use of proprietary and standardised modelling techniques, internal and external benchmarking and the review of claims development are all instrumental in mitigating reserving risk.

The managing agent's in-house actuaries perform a reserving analysis on a quarterly basis liaising closely with underwriters, claims and reinsurance personnel. The aim of this exercise is to produce a probability-weighted average of the expected future cash outflows arising from the settlement of incurred claims and claims on unearned premium. These projections include an analysis of claims development compared to the previous 'best estimate' projections. The output of the reserving analysis is reviewed by external consulting actuaries in order for them to provide the Statement of Actuarial Opinion ("SAO") on the year-end reserves.

The Reserving Committee performs a comprehensive review of the projections, both gross and net of reinsurance. Following this review the Reserving Committee makes recommendations to the Audit Committee and Board of Directors as to the claims provisions to be established.

In arriving at the level of claims provisions a margin is applied over and above the actuarial best estimate to increase the probability that the reserves are sufficient to meet liabilities.

The level of year end reserves is validated by external consulting actuaries through their report to management and their provision of a Statement of Actuarial Opinion to the managing agency and Lloyd's on gross and net reserves by year of account as at 31 December 2022.

### **Sensitivity to insurance risk**

The syndicate manages risk exposures within defined industry segments. The largest segments by premium volume are the Delivery and Rideshare accounts. These include both primary and excess business that has limited claims volumes. As such prudent assumptions have been made to account for the potential volatility in these accounts.

The liabilities established could be significantly lower or higher than the ultimate cost of settling the claims arising. This level of uncertainty varies between the segments of business and the nature of the risk being underwritten and can arise from developments in case reserving for attritional losses, large losses, or from changes in estimates of IBNR claims.

A ten percent increase or decrease in the ultimate cost of settling claims arising is considered to be reasonably possible at the reporting date. A ten percent increase or decrease in total earned claims liabilities would have the following effect on profit or loss and members' balances.

	2022		2021	
	Gross \$'000	Net \$'000	Gross \$'000	Net \$'000
10% increase in claims	(29,680)	(15,294)	(18,547)	(9,345)
10% decrease in claims	29,680	15,294	18,547	9,345

# Syndicate 1971

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## Notes to the annual accounts

### 4. Risk and capital management (continued)

On a net of reinsurance basis the effects would be more complex depending on the nature of the loss and its interaction with other losses already incurred. The incidence of profit commission payable to intermediaries may also affect the gross and net impact on results and members' balance.

#### Financial risk

The focus of financial risk management for the syndicate is ensuring that its financial assets are sufficient to fund the obligations arising from its insurance contracts as they fall due. The primary objective of the investment management process is to maintain capital value, which is of particular importance in volatile financial market conditions. A secondary objective is to optimise the risk-adjusted total return whilst being constrained by capital preservation and liquidity requirements. A low to medium risk investment policy has been adopted for the Syndicate 1971 assets which will invest in short dated fixed income government and corporate bonds and money market funds. Under the funds withheld arrangement in the quota share contract with Syndicate 1969 on the 2021 and prior years of account, the syndicate has additional exposure to financial risk.

The investment management of a short dated fixed income bond portfolio is outsourced to a third party. An investment mandate reflecting ASML's risk appetite is in place and has been approved by the Board. Compliance with this is controlled through the investment manager's systems and monitored through the monthly and quarterly reporting process.

#### Credit risk

Credit risk is the risk of financial loss to the syndicate if a counterparty fails to discharge a contractual obligation. The syndicate is exposed to credit risk in respect of the following:

- Holdings in collective investment schemes;
- Short dated fixed income government and corporate bonds;
- Reinsurers' share of liabilities;
- Amounts due from intermediaries;
- Amounts due from reinsurers in respect of settled claims;
- Cash and cash equivalents; and
- Other debtors and accrued interest.

#### Management of credit risk

The investment portfolio is invested in securities which are rated BBB or above. The bond portfolio is managed to single issuer limits set by credit rating and there is a limit to the overall exposure to BBB rated securities. The syndicate limits the amount of cash and cash equivalents that can be deposited with a single counterparty and maintains an authorised list of counterparties.

ASML manages reinsurer credit risk by placing limits on its exposure to a single counterparty by reference to the credit rating of the counterparty. The syndicate's exposure to reinsurance counterparties is monitored by the reinsurance team as part of their credit control processes. On a quarterly basis the Finance Committee reviews the credit exposures to reinsurance counterparties.

ASML assesses the creditworthiness of all reinsurers by reviewing public rating information and by internal investigations. The impact of reinsurer default is regularly assessed and managed accordingly. Where reinsurance is transacted with unrated reinsurers, the reinsurer is required to fully collateralise its exposure through depositing funds in trust for the syndicate.

The syndicate is exposed to intermediary debtor credit risk ceded under the quota share. ASML reviews intermediary performance against the terms of business agreements by the compliance function. The status of intermediary debt collection is reported to the Finance Committee.



# Syndicate 1971

## Notes to the annual accounts

### 4. Risk and capital management (continued)

#### **Exposure to credit risk**

The carrying amount of financial assets and reinsurance assets represents the maximum credit risk exposure.

The following table analyses the credit rating by investment grade of financial investments, reinsurers' share of technical provisions, debtors arising out of direct insurance operations, debtors arising out of reinsurance operations, cash and cash equivalents and overseas deposits that are neither past due, nor impaired.

Debtors arising out of direct and reinsurance operations are comprised of pipeline premiums and balances relating to outstanding receipts from Lloyd's Central Accounting ('LCA'). By their nature, it is not possible to classify these balances by credit rating and therefore they are included as not rated in the following tables.

	AAA	AA	A	BBB	Not rated	Total
2022	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Financial investments		19,031	-	-	-	19,031
Reinsurers' share of claims outstanding	-	143,860	-	-	-	143,860
Debtors arising out of direct insurance operations	-	-	-	193,043	-	193,043
Cash and cash equivalents	-	10,419	-	-	-	10,419
Overseas deposits	2	-	-	-	18	20
<b>Total</b>	<b>2</b>	<b>173,310</b>	<b>-</b>	<b>-</b>	<b>193,061</b>	<b>366,373</b>

#### **Financial assets that are past due or impaired**

The syndicate has debtors arising from direct insurance and reinsurance operations that are past due but not impaired at the reporting date. These debtors have been individually assessed for impairment by considering information such as the occurrence of significant changes in the counterparty's financial position, patterns of historical payment information, disputes and compliance with ASML terms and conditions.

An analysis of the carrying amounts of past due or impaired debtors is presented in the table below.

	Debtors arising from direct insurance operations \$'000	Debtors arising from reinsurance operations \$'000
<b>2022</b>		
<b>Past due but not impaired financial assets:</b>		
Past due by:		
1 to 90 days	10,123	-
91 to 180 days	4,897	-
More than 180 days	2,094	-
Past due but not impaired financial assets	17,114	-
Neither past due nor impaired financial assets	175,929	-
<b>Net carrying value</b>	<b>193,043</b>	<b>-</b>



# Syndicate 1971

## Notes to the annual accounts

### 4. Risk and capital management (continued)

#### Liquidity risk

Liquidity risk is the risk that the syndicate will encounter difficulty in meeting obligations arising from its insurance contracts and financial liabilities as they fall due. The syndicate is exposed to daily calls on its available cash resources mainly from claims arising from insurance contracts and its ongoing expenses.

#### Management of liquidity risk

The syndicate's approach to managing liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when they fall due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the syndicate's reputation.

ASML's approach to managing its liquidity risk is as follows:

- Forecasts are prepared and revised on a regular basis to predict cash outflows from insurance contracts and overheads over the short, medium and long term;
- The syndicate purchases assets with durations not greater than its estimated insurance contract liabilities and expense outflows;
- Assets purchased by the syndicate are required to satisfy specified marketability requirements;
- The syndicate maintains cash and liquid assets to meet daily calls; and
- The syndicate regularly updates its contingency funding plans to ensure that adequate liquid financial resources are in place to meet obligations as they fall due in the event of reasonably foreseeable abnormal circumstances.

The syndicate holds sufficient premium trust funds in money market funds to meet daily liquidity. Holdings in money market funds are well diversified, very liquid and generally low risk. There is, however, a risk that the fund does not have sufficient liquidity to meet all redemptions in extreme conditions. The fixed income short-dated government and corporate bond portfolio is relatively liquid and can be realised within a matter of days under normal market conditions. The syndicate is able to make cash calls from the members to fund losses in the event that funds are needed ahead of closing a year of account.

The maturity analysis presented in the table below shows the remaining contractual maturities for the syndicate's insurance contracts and financial assets and liabilities. For insurance and reinsurance contracts, the contractual maturity is the estimated date when the gross undiscounted contractually required cash flows will occur. For other financial assets and liabilities it is the earliest date on which the gross undiscounted cash flows (including contractual interest payments) could be paid assuming conditions are consistent with those at the reporting date. The table below takes no credit for any income from investments or any potential profit or loss on unearned premium. Therefore, unearned premium and deferred acquisition cost maturities reflect the expected claim payment profile. The bias towards shorter dated assets than liabilities reflects the syndicate's approach to managing liquidity and market risk.

	Carrying amount \$'000	Less than 1 year \$'000	1-2 years \$'000	2-5 years \$'000	More than 5 years \$'000
<b>2022</b>					
<b>Holdings in collective investment schemes</b>	19,031	19,031	-	-	-
Reinsurers' share of technical provisions	214,045	95,681	82,300	32,110	3,954
Debtors, prepayments and accrued income	326,063	69,036	114,393	131,376	11,258
Cash and cash equivalents	10,419	10,419	-	-	-
Overseas deposits	20	20	-	-	-
<b>Total assets</b>	<b>569,578</b>	<b>194,187</b>	<b>196,693</b>	<b>163,486</b>	<b>15,212</b>
Technical provisions	(437,626)	(193,778)	(169,470)	(66,219)	(8,159)
Creditors	(87,894)	(71,759)	(16,135)	-	-
Accruals and deferred income	(21,253)	(14,840)	(5,407)	(935)	(71)
<b>Total liabilities</b>	<b>546,773</b>	<b>(280,377)</b>	<b>(191,012)</b>	<b>(67,154)</b>	<b>(8,230)</b>

# Syndicate 1971

## Notes to the annual accounts

### 4. Risk and capital management (continued)

2021	Carrying amount \$'000	Less than 1 year \$'000	1-2 years \$'000	2-5 years \$'000	More than 5 years \$'000
Reinsurers' share of technical provisions	130,100	40,966	29,618	46,304	13,212
Debtors, prepayments and accrued income	155,354	48,918	35,367	55,292	15,777
<b>Total assets</b>	<b>285,454</b>	<b>89,884</b>	<b>64,985</b>	<b>101,596</b>	<b>28,989</b>
Technical provisions	(261,053)	(82,201)	(59,430)	(92,912)	(26,510)
Accruals and deferred income	(11,803)	(3,716)	(2,687)	(4,201)	(1,199)
<b>Total liabilities</b>	<b>(272,856)</b>	<b>(85,917)</b>	<b>(62,117)</b>	<b>(97,113)</b>	<b>(27,709)</b>

#### Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument or insurance contract will fluctuate because of changes in market prices, excluding those that are caused by credit downgrades which are included under credit risk. Market risk comprises three types of risk: interest rate risk, currency risk and other price risk. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk within the framework set by the managing agent's investment policy.

#### Management of market risk

For each of the major components of market risk the syndicate has policies and procedures in place which detail how each risk should be managed and monitored. The management of each of these major components of market risk and the exposure of the syndicate at the reporting date to each major component are addressed below.

#### Interest rate risk

Interest rate risk arises primarily from the syndicate's exposure to financial investments and overseas deposits. Exposure to significant fluctuations in market value due to changes in bond yields is managed through investment in short duration securities; the key risk indicator is set at less than three years. Investment types include short dated fixed income bonds and money market funds. For 2022 the exposure to interest rate risk derived from the allocation of the investment return from Syndicate 1969 under the funds withheld arrangement on the 2020 and 2021 years of account. The syndicate had no direct exposure to interest rate risk at 31 December 2022.

#### Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The syndicate writes business primarily in Sterling, Euros, US Dollars and Canadian Dollars and is therefore exposed to currency risk arising from fluctuations in the exchange rates of its functional currency (US Dollars) against these currencies.

The foreign exchange policy is to maintain assets in the currency in which the cash flows from liabilities are to be settled in order to hedge the currency risk inherent in these contracts so far as is allowed by regulatory requirements and for any profit or loss to be reflected in the net assets of the functional currency. From time to time, the syndicate may make limited use of foreign exchange derivative instruments to manage future currency cash flow requirements.

Regulatory capital requirements and liquidity impact the ability to match in currency. Regulatory funding requirements are calculated on the basis of gross data and as a result a net currency asset can arise. Net assets in a currency are not a direct indication of the liquidity in a currency. The syndicate is able to undertake currency trades either to help match in currency or to meet liquidity needs.

# Syndicate 1971

## Notes to the annual accounts

### 4. Risk and capital management (continued)

The table below summarises the carrying value of the syndicate's assets and liabilities, at the reporting date:

<b>2022</b>	<b>Sterling \$'000</b>	<b>Euro \$'000</b>	<b>US Dollar \$'000</b>	<b>Other \$'000</b>	<b>Total \$'000</b>
Total assets	6,490	7	563,017	64	569,578
Total liabilities	(7,408)	(59)	(539,306)	-	(546,773)
<b>Net assets / (liabilities)</b>	<b>(918)</b>	<b>(52)</b>	<b>23,711</b>	<b>64</b>	<b>22,805</b>

<b>2021</b>	<b>Sterling \$'000</b>	<b>Euro \$'000</b>	<b>US Dollar \$'000</b>	<b>Other \$'000</b>	<b>Total \$'000</b>
Total assets	(4,488)	(113)	289,872	183	285,454
Total liabilities	(5,487)	-	(266,966)	(403)	(272,856)
<b>Net assets / (liabilities)</b>	<b>(9,975)</b>	<b>(113)</b>	<b>22,906</b>	<b>(220)</b>	<b>12,598</b>

An analysis of the syndicate's sensitivity to currency risk is presented in the table below. The table shows the effect on profit or loss of reasonably possible changes in the relevant risk variable. The sensitivity analysis assumes that all other variables remain constant and that the exchange rate movement occurs at the end of the reporting period. The impact of exchange rate fluctuations could differ significantly over a longer period. The occurrence of a change in foreign exchange rates may lead to changes in other market factors as a result of correlations.

	<b>2022 \$'000</b>	<b>2021 \$'000</b>
<b>Profit / (Loss) for the year</b>		
<b>Currency risk</b>		
20 percent strengthening of Sterling against US Dollar	(230)	(2,494)
20 percent weakening of Sterling against US Dollar	153	1,662
20 percent strengthening of Euro against US Dollar	(13)	(28)
20 percent weakening of Euro against US Dollar	9	19

#### **Other price risk**

The syndicate investments comprise holdings in short dated fixed income government and corporate bonds, and money market funds. The bond portfolio is low risk being both short dated and predominantly credit rating A or above with a modest exposure to BBB rated securities and therefore it has limited sensitivity to market movements.

Up to 20% of the Syndicate 1971 investment portfolio can be invested in absolute return bond funds which, whilst more sensitive to market risk, are still relatively low risk and managed to achieve an absolute return in excess of a US treasury benchmark. The money market funds are near cash and therefore have minimal exposure to market movements.

A fair value hierarchy is provided in note 12 which categorises the syndicate according to the level of judgement exercised in valuation.

#### **Capital management**

##### **Capital framework at Lloyd's**

Lloyd's is a regulated undertaking and subject to supervision by the PRA under the Financial Services and Markets Act 2000, and in accordance with the Solvency II Framework.

Within this supervisory framework, Lloyd's applies capital requirements at member level and centrally to ensure that Lloyd's would comply with the Solvency II requirements, and beyond that to meet its own financial strength, license and ratings objectives.

# Syndicate 1971

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## Notes to the annual accounts

### 4. Risk and capital management (continued)

Although, as described below, Lloyd's capital setting processes use a capital requirement set at syndicate level as a starting point, the requirement to meet Solvency II and Lloyd's capital requirements apply at overall and member level only respectively, not at syndicate level. Accordingly, the capital requirement in respect of the syndicate's members is not disclosed in these annual accounts.

#### ***Lloyd's capital setting process***

In order to meet Lloyd's requirements, each syndicate is required to calculate its Solvency Capital Requirement (SCR) for the prospective underwriting year. This amount must be sufficient to cover a 1 in 200 year loss, reflecting uncertainty in the ultimate run-off of underwriting liabilities (SCR 'to ultimate'). The syndicate must also calculate its SCR at the same confidence level but reflecting uncertainty over a one year time horizon (one year SCR) for Lloyd's to use in meeting Solvency II requirements. The SCRs of each syndicate are subject to review and approval by Lloyd's. ASML use an internal model developed in house to calculate the SCR as opposed to adopting a standard formula. The SCR is reviewed and approved by the Board through the Own Risk Solvency Assessment ("ORSA") process and an independent annual internal model validation process.

A syndicate may be comprised of one or more underwriting members of Lloyd's. Each member is liable for their own share of underwriting liabilities on the syndicates on which they participate but not for other members' shares. Accordingly, the capital requirements that Lloyd's sets for each member; operate on a similar basis. Each member's SCR is based on the member's share of the syndicate's SCR 'to ultimate'.

Where a member participates on more than one syndicate, Lloyd's sums together each syndicate's SCR but a credit for diversification is allowed to reflect the spread of risk consistent with determining an SCR which reflects the capital requirement to cover a 1 in 200 year loss 'to ultimate' for that member. Over and above this, Lloyd's applies a capital uplift to the member's capital requirement, known as the Economic Capital Assessment (ECA). The purpose of this uplift, which is a Lloyd's rather than a Solvency II requirement, is to support Lloyd's financial strength, licence and ratings objectives.

#### ***Provision of capital by members***

Each member may provide capital to meet their ECA by assets held in trust by Lloyd's specifically for that member (Funds at Lloyd's), assets held and managed within a syndicate (Funds in Syndicate), or as the member's share of the members' balances on each syndicate on which they participate.

Accordingly, all of the assets less liabilities of the syndicate, as represented in the members' balances reported on the balance sheet, represent resources available to meet members' and Lloyd's capital requirements.

#### **Claims development**

The syndicate's current exposure is predominantly US motor liability via the Delivery and Rideshare segments.

The following tables show the estimates of cumulative incurred claims, including both claims notified and IBNR for each successive underwriting year at each reporting date, together with cumulative payments to date. Balances have been translated at exchange rates prevailing at 31 December 2022 in all cases.

# Syndicate 1971

## Notes to the annual accounts

### 4. Risk and capital management (continued)

#### Gross claims development as at 31 December 2022:

	2019	2020	2021	2022	Total
Pure underwriting year	\$'000	\$'000	\$'000	\$'000	\$'000
Incurring gross claims					
At end of underwriting year	28,032	27,719	44,800	69,202	
One year later	59,249	82,927	102,059		
Two years later	72,737	97,409			
Three years later	83,726				
Incurring gross claims	83,726	97,409	102,059	69,202	352,396
Less gross claims paid	(41,711)	(12,107)	(1,748)	(35)	(55,601)
<b>Gross claims outstanding provision</b>	<b>42,015</b>	<b>85,302</b>	<b>100,311</b>	<b>69,167</b>	<b>296,795</b>

#### Net claims development as at 31 December 2022:

	2019	2020	2021	2022	Total
Pure underwriting year	\$'000	\$'000	\$'000	\$'000	\$'000
Incurring net claims					
At end of underwriting year	11,943	14,235	23,585	35,406	
One year later	26,172	43,293	54,015		
Two years later	33,951	50,753			
Three years later	36,304				
Incurring net claims	36,304	50,753	54,015	35,406	176,478
Less net claims paid	(16,477)	(6,123)	(908)	(35)	(23,543)
<b>Net claims outstanding provision</b>	<b>19,827</b>	<b>44,630</b>	<b>53,107</b>	<b>35,371</b>	<b>152,935</b>

All balances presented are in respect of premiums earned to the balance sheet date and therefore reflect the pattern of earnings and risk exposed over a number of calendar years.

#### Year of account development

The table below presents the annual results split by year of account. Movements in results for closed years of account are reflected within the results for the year into which they closed by reinsurance to close.

	2022	2021
Result before members' agents' fees	\$'000	\$'000
Year of account		
2020	(5,811)	5,339
2021	10,783	3,571
2022	8,441	-
<b>Calendar year result</b>	<b>13,413</b>	<b>8,910</b>

The 2020 year of account profit balance of \$286,000 (after members' agents' fees of \$104,000) will be distributed to members in 2023. During 2022 \$3,080,000 (including members' agents' fees of \$139,000) was distributed to the members in respect of the 2019 year of account.

# Syndicate 1971

## Notes to the annual accounts

### 5. Segmental analysis

An analysis of the underwriting result before investment return is set out below:

	Gross premiums written \$'000	Gross premiums earned \$'000	Gross claims incurred \$'000	Gross operating expense \$'000	Reinsurance balance \$'000	Total \$'000
<b>2022</b>						
<b>Direct insurance:</b>						
Third-party liability	78,242	25,128	(15,873)	(4,902)	(1,010)	3,343
Motor	147,066	62,956	(41,960)	(12,282)	(3,877)	(4,837)
	225,308	88,084	(57,833)	(17,184)	(4,887)	8,180
<b>Reinsurance</b>	35,543	107,468	(94,023)	(12,148)	4,581	5,878
	<b>260,851</b>	<b>195,552</b>	<b>(151,856)</b>	<b>(29,332)</b>	<b>(306)</b>	<b>14,058</b>

Reinsurers' commissions and profit participations are included in the reinsurance balance and disclosed in note 7, net operating expenses.

Commission on direct insurance gross premiums written during 2022 was \$11,945,000

All business written by the syndicate prior to 2021 was reinsurance.

### 6. Technical provisions

Included within net calendar year claims incurred of \$75,625,000 (2021: \$60,654,000) is a deterioration of \$10,434,000 in claims reserves established at the prior year end (2021: deterioration \$5,306,000).

An analysis of the movement in technical provisions is set out below:

	Unearned premiums \$'000	Claims outstanding \$'000	Total \$'000
<b>Gross</b>			
At 1 January 2022	75,580	185,473	261,053
Exchange adjustments	(48)	(315)	(363)
Movement in provision	65,299	111,637	176,936
<b>At 31 December 2022</b>	<b>140,831</b>	<b>296,795</b>	<b>437,626</b>
<b>Reinsurance</b>			
At 1 January 2022	38,075	92,025	130,100
Exchange adjustments	(46)	(20)	(66)
Movement in provision	32,156	51,855	84,011
<b>At 31 December 2022</b>	<b>70,185</b>	<b>143,860</b>	<b>214,045</b>
<b>Net technical provisions</b>			
<b>At 31 December 2022</b>	<b>70,646</b>	<b>152,935</b>	<b>223,581</b>
<b>At 31 December 2021</b>	<b>37,505</b>	<b>93,448</b>	<b>130,953</b>

# Syndicate 1971

## Notes to the annual accounts

### 7. Net operating expenses

	2022 \$'000	2021 \$'000
Brokerage and commission	14,000	9,163
Other acquisition costs	7,183	3,361
Change in deferred acquisition costs	(3,958)	774
Gross acquisition costs	17,225	13,298
Administrative expenses	8,092	5,673
Reinsurers' commissions and profit participation	(23,131)	(17,716)
Members' standard personal expenses	4,015	2,627
<b>Total</b>	<b>6,201</b>	<b>3,882</b>

An analysis of the movement in deferred acquisition costs is set out below:

	2022 \$'000	2021 \$'000
<b>Gross</b>		
At 1 January 2022	5,131	5,931
Exchange adjustments	(158)	(26)
Movement in Provision	3,958	(774)
<b>At 31 December 2022</b>	<b>8,931</b>	<b>5,131</b>
<b>Reinsurance</b>		
At 1 January 2022	8,555	8,884
Exchange adjustments	(1)	4
Movement in provision	6,904	(333)
<b>At 31 December 2022</b>	<b>15,458</b>	<b>8,555</b>

The reinsurers' share of deferred acquisition costs are included in accruals and deferred income shown in note 20.



# Syndicate 1971

## Notes to the annual accounts

### 8. Auditor's remuneration

	2022 \$'000	2021 \$'000
<b>Audit fees</b>		
Fees payable to the syndicate's auditor for the audit of the syndicate's annual financial statements	145	23
<b>Non-audit fees</b>		
Audit related assurance services	125	45
Other assurance services	24	23
	<b>149</b>	<b>68</b>
<b>Total</b>	<b>294</b>	<b>91</b>

ASML incurred audit fees payable to the syndicate's auditors of \$32,000 (2021: \$18,000) and other assurance services of \$2,000 (2021: \$3,000).

### 9. Staff number and costs

All staff are employed by the managing agency or related companies. The following amounts were incurred by the syndicate in respect of salary costs:

	2022 \$'000	2021 \$'000
Wages and salaries	6,095	2,044
Social security costs	848	196
Pension costs	392	128
<b>Total</b>	<b>7,335</b>	<b>2,368</b>

The average monthly number of employees employed by the managing agency or related companies but working for the syndicate during the year was as follows:

	2022 Number	2021 Number
Underwriting	6	5
Claims and reinsurance	3	-
Management, administration and finance	26	19
<b>Total</b>	<b>35</b>	<b>24</b>

There are six Non-Executive directors on the ASML board who allocate their time to the syndicate.

### 10. Emoluments of the directors of the managing agent

For the purposes of FRS 102, the directors of ASML are deemed to be the key management personnel.

For the period ending 31 December 2022, the remuneration recharged to the syndicate for the directors of ASML is \$785,000 (2021: \$370,000) which is charged as a syndicate expense.

Included in the remuneration are emoluments paid to the highest paid director amounting to \$294,000 (2021: \$86,000). The remuneration amount recharged to the syndicate for the Active Underwriter is \$231,000 (2021: \$177,000) which is charged as a syndicate expense.

# Syndicate 1971

## Notes to the annual accounts

### 11. Investment income

	2022 \$'000	2021 \$'000
Income from investments	31	-
Income received from related syndicates	(1,232)	(343)
Gains on realisation of investments	-	-
Unrealised gains on investments	-	-
	(1,201)	(343)
Losses on realisation of investments	(115)	-
Unrealised losses on investments	-	-
<b>Total</b>	<b>(1,316)</b>	<b>(343)</b>

Investment income received from related syndicates represents the return achieved by Syndicate 1969 and attributable to the business undertaken on behalf of the syndicate on the 2021 and prior years of account.

	2022 '000
Average amount of syndicate funds available for investment during the year (original currency)	
Sterling	788
Euro	461
US Dollar	13,243
Canadian Dollar	60
<b>Total funds available for investment in US Dollars</b>	<b>14,735</b>
Total investment return in US Dollars	(84)
Annual investment yield	
Sterling	0.0%
Euro	0.0%
US Dollar	(0.6)%
Canadian Dollar	3.3%
<b>Total annual investment yields</b>	<b>(0.6)%</b>

# Syndicate 1971

## Notes to the annual accounts

### 12. Financial assets and liabilities

The carrying values of the syndicate's financial assets and liabilities are summarised by category below:

	2022 \$'000	2021 \$'000
<b>Financial assets</b>		
Measured at fair value through profit and loss		
Financial investments	19,031	-
Measured at cost		
Cash and cash equivalents	10,419	-
Overseas deposits	20	-
	<u>29,470</u>	<u>-</u>
Measured at undiscounted amount receivable		
Debtors	317,132	150,223
<b>Total financial assets</b>	<b><u>346,602</u></b>	<b><u>150,223</u></b>
<b>Financial liabilities</b>		
Measured at undiscounted amount payable		
Creditors	(87,894)	-
<b>Total financial liabilities</b>	<b><u>(87,894)</u></b>	<b><u>-</u></b>

Financial investments held at fair value were acquired at a cost of \$19,031,000.

All investments are measured at fair value through profit or loss. The valuation technique used for determination of the fair value of financial instruments can be classified by the following hierarchy:

- Level 1 – Quoted prices for an identical asset in an active market. Quoted in an active market in this context means quoted prices are readily and regularly available and those prices represent actual and regularly occurring market transactions on an arm's length basis.
- Level 2 – When quoted prices are unavailable, the price of a recent transaction for an identical asset provides evidence of fair value as long as there has not been a significant change in economic circumstances or a significant lapse of time since the transaction took place. If it can be demonstrated that the last transaction price is not a good estimate of fair value (e.g. because it reflects the amount that an entity would receive or pay in a forced transaction, involuntary liquidation or distress sale), that price is adjusted.
- Level 3 – If the market for the asset is not active and recent transactions of an identical asset on their own are not a good estimate of fair value, the fair value is estimated by using a valuation technique. The objective of using a valuation technique is to estimate what the transaction price would have been on the measurement date in an arm's length exchange motivated by normal business considerations.

The table below analyses financial instruments held at fair value in the syndicate's balance sheet at the reporting date by its level in the fair value hierarchy.

	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
<b>2022</b>				
Holdings in collective investment schemes	-	19,031	-	-
<b>Total</b>	<b>-</b>	<b>19,031</b>	<b>-</b>	<b>-</b>

# Syndicate 1971

## Notes to the annual accounts

### 12. Financial assets and liabilities (continued)

Information on the methods and assumptions used to determine fair values for each major category of financial instrument measured at fair value is provided below.

Holdings in collective investment schemes are generally valued using prices provided by external pricing vendors. The categorisation of the fair value by level has been determined by looking through the funds to the underlying holdings within the collective investment schemes. Pricing vendors will often determine prices by consolidating prices of recent trades for identical or similar securities obtained from a panel of market makers into a composite price. The pricing service may make adjustments for the elapsed time from a trade date to the valuation date to take into account available market information. Lacking recently reported trades, pricing vendors will use modelling techniques to determine a security price.

Some government and supranational securities are listed on recognised exchanges and are generally classified as level 1 in the fair value hierarchy. Those that are not listed on a recognised exchange are generally based on composite prices of recent trades in the same instrument and are generally classified as level 2 in the fair value hierarchy.

Corporate bonds, including asset backed securities that are not listed on a recognised exchange or are traded in an established over-the-counter market are also mainly valued using composite prices. Where prices are based on multiple quotes and those quotes are based on actual recent transactions in the same instrument the securities are classified as level 2, otherwise they are classified as level 3 in the fair value hierarchy.

Management monitors movements in the valuation of the investment portfolio on a quarterly basis and investigation is undertaken when these are outside of expectations. The short dated fixed income portfolio valuations are provided by the fund manager and compared with valuations provided independently by the custodian.

### 13. Debtors arising out of direct insurance operations

	2022 \$'000	2021 \$'000
Due within one year	193,043	-

### 14. Other debtors

	2022 \$'000	2021 \$'000
Amounts due from Syndicate 1969	123,851	150,223
Amounts due from group companies	238	-
	<b>124,089</b>	<b>150,223</b>

Amounts due from Syndicate 1969 represents the net funds withheld balance receivable under the quota share contract. The balances attributable to each year of account are due on closure of the underlying years of account and, accordingly, are due after more than one year.

# Syndicate 1971

## Notes to the annual accounts

### 15. Cash and cash equivalents

	2022 \$'000	2021 \$'000
Cash at bank and in hand	2,880	-
Deposits with credit institutions	7,539	-
<b>Total</b>	<b>10,419</b>	<b>-</b>

### 16. Overseas deposits

Overseas deposits are advanced as a condition of conducting underwriting business in certain countries and therefore are restricted assets.

### 17. Creditors arising out of direct insurance operations

	2022 \$'000	2021 \$'000
Due within one year	5	-

### 18. Creditors arising out of reinsurance operations

	2022 \$'000	2021 \$'000
Due within one year	87,106	-

### 19. Other creditors

	2022 \$'000	2021 \$'000
Amounts due to group companies	783	-

### 20. Accruals and deferred income

	2022 \$'000	2021 \$'000
Reinsurers' share of deferred acquisition costs	15,458	8,555
Profit Commission Accrual - ASML	5,795	3,248
<b>Total</b>	<b>21,253</b>	<b>11,803</b>

### 21. Related parties

All business with related parties is transacted on an arm's length basis.

Apollo completed a corporate reorganisation during 2021, the effect of which was that ASML became a wholly owned subsidiary of a new holding company, Apollo Group Holdings Limited ("AGHL"). Prior to 31 August 2021 ASML was a subsidiary of Apollo Partners LLP ("APL"). DCB Ibeson and SAC White, along with other members of the senior underwriting team, were partners of APL, and are shareholders of AGHL.

Metacomet LLC, a US incorporated limited company, was a corporate partner of APL and is a shareholder of AGHL. Affiliated companies of Metacomet LLC participate on the syndicate.

# Syndicate 1971

## Notes to the annual accounts

### 21. Related parties (continued)

On 11 October 2021, Alchemy Special Opportunities Fund IV LP ("Alchemy") committed to invest \$90m in AGHL. Alchemy's investment in AGHL was completed on 11 February 2022, following receipt of regulatory approvals. A key element of that investment was to allow AGHL to provide underwriting capacity to support the Apollo managed syndicates 1969 and 1971. AGHL has provided capacity for the 2022 year of account through Apollo No. 16 Limited ("APL16"). APL16 is a wholly owned subsidiary of AGHL and has underwritten capacity of £47m on Syndicate 1971 for the 2022 year of account.

Until 31 December 2021 Syndicate 1971 was a SPA syndicate with Syndicate 1969 as the host on the 2021 and prior years of account. A quota share reinsurance contract is in place for each year of account ceding all gross premiums and related expenses and investment income. The 2019 year of account applies an 80% quota share, with the 2020 and 2021 year of account applying a 90% quota share. On closure of a year of account the Syndicate 1971 distribution will be settled by Syndicate 1969. The related party transactions and amounts outstanding at the balance sheet date are shown below:

	2022	2021
Syndicate 1969	\$'000	\$'000
Gross written premium receivable	16,631	158,889
Gross Claims payable	(40,184)	(8,654)
Expenses payable	(1,226)	(8,971)
Allocated investment loss	(1,232)	(343)
Other debtors	123,851	150,223

In accordance with the Managing Agent's Agreement, ASML accrued managing agent's fees (0.9% of syndicate capacity) and profit commission (20% of profit). A two year deficit clause is in place which requires losses to be offset by future profits before further profit commission becomes payable.

APL employs all Apollo group staff, including underwriters, claims and reinsurance staff. APL provides the services of these staff and its partners to ASML to enable it to function as managing agent for the syndicate. APL also incurs a large proportion of the expenses in respect of operating the syndicate. The cost of these services and expenses is recharged to ASML which in turn recharges these to the syndicate on a basis that reflects its usage of resources, all recharges being without any mark up on cost. The transactions and amounts outstanding at the balance sheet date are shown below:

	2022	2021
ASML	\$'000	\$'000
Managing agent's fee	2,238	1,283
Expense recharges	11,348	7,635
Managing agent's profit commission	3,353	2,102
Other creditor	545	-

AGHL is the parent company of certain capital providers for Syndicate 1971. MJ Newman and other members of the syndicate's underwriting team participate on the syndicate.

Hyperion Apollo Limited, a subsidiary of the Howden Group Holdings Limited, was a corporate partner of APL and is a shareholder of AGHL. DCB Ibeson is the Non-Executive Chairman of DUAL International Ltd (an unregulated holding company within the Hyperion Group).

**SYNDICATE 1971**

**SYNDICATE UNDERWRITING YEAR ACCOUNTS**

**FOR THE 2020 YEAR OF ACCOUNT  
CLOSED AT 31 DECEMBER 2022**



# Syndicate 1971

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## Report of the directors of the managing agent

The directors of the managing agent present their report for the 2020 year of account of Syndicate 1971 for the cumulative result to 31 December 2022.

The syndicate underwriting year accounts have been prepared under The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 in accordance with the Lloyd's Syndicate Accounting Bylaw (No. 8 of 2005) and applicable accounting standards in the United Kingdom.

### Principal activity and review of the business

This report covers the business of Syndicate 1971 which was established for the 2019 year of account as a Special Purpose Arrangement ("SPA"). The business is written by Syndicate 1969 then ceded as a quota share to the syndicate. The syndicate has a 50 percent third party quota share reinsurance with an AA rated European reinsurer.

The quota share contract with Syndicate 1969 operates on a funds withheld basis. Under this arrangement all transactions are undertaken by Syndicate 1969 on behalf of the syndicate, until closure of the year, when the declared result is remitted to members. Investment income arising on the business is allocated to the funds withheld balance.

Syndicate 1971 trades through Lloyd's worldwide licenses and rating and has the benefit of the Lloyd's brand. Lloyd's has an A (Excellent) rating from A.M. Best, A+ (Strong) from Standard & Poor's and AA- (Very Strong) from Fitch.

### Directors and directors' interests

The directors who held office at the date of signing this report are shown on page 2. Directors' interests are shown in note 13 as part of the related parties note to the accounts.

### Disclosure of information to the auditor


Each person who is a director of the managing agent at the date of approving this report confirms that:

- So far as the director is aware, there is no relevant audit information of which the syndicate's auditor is unaware; and
- Each director has taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the syndicate's auditor is aware of that information.

### Auditor

Deloitte LLP has indicated its willingness to continue in office as the syndicate's auditor. The managing agent hereby gives formal notification of a proposal to re-appoint Deloitte LLP as auditor of Syndicate 1971 for a further year.

Approved by the Board.



DCB Ibeson  
Chief Executive Officer  
27 February 2023

# Syndicate 1971

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## Active Underwriter's Report

### 2020 closed year result

We are now closing the 2020 year of account at a profit of \$0.4m, which is 0.3% on stamp capacity of \$139.2m (£115.0m). This comprises profits of \$2.5m on the 2020 pure year of account and a loss of \$2.1m on the development of the 2019 year of account during the 2022 calendar year. 2020 was the second year of underwriting for the syndicate, after Apollo began underwriting Auto Liability Sharing Economy risks through a new ibott Rover class of business in Syndicate 1969 in the second half of 2018.

The 2020 portfolio was split across several different subclasses, with the majority of the portfolio being either Delivery, Ride Sharing, or Micro Mobility. Our focus has been on building trust and long-term partnerships with our clients, which includes a range of new and established Autonomous Vehicle, Peer to Peer Car Sharing, Ridesharing and E-Scooter companies. As a new class, the timing of written premium income was uncertain and we were highly selective in the new opportunities that we have underwritten.

The assumptions underlying our reserving methodology reflect additional information obtained from pricing current and prospective business. The implications of this analysis have been incorporated into our reserving approach for all years of account, which together with margin added over and above actuarial best estimates, have been factored into the profit declared on the 2020 year of account, which is lower than planned.

### 2021 year of account

Apollo has seen further premium growth in the class in the 2021 underwriting year compared to 2020, with growth through new business, participation on different layers of existing risks and organic growth. The 2021 portfolio is split across several different subclasses, consistent with the 2020 portfolio, the largest being delivery & rideshare.

The 2021 portfolio benefited from a positive rating environment, which is driven by wider insurance market conditions rather than any loss experience. The Apollo ibott class achieved overall rate increases of 25% for the year.

We continued to be highly selective in the new opportunities that we have underwritten for the 2021 underwriting year. We consider this is the appropriate approach, and we are therefore at this stage forecasting a profit for the 2021 year of account but remain cautious about the range of outcomes possible in the 2023 calendar year, reflected in the use of a range of 5.0% to 15.0%.

### 2022 and future years

The underlying performance of the portfolio in the 2022 year of account has been positive and has been broadly in line with the plan for the year. The Rover business has continued to grow in 2022 through organic development of existing accounts, participation on different layers of existing accounts and new business targets, including exploring potential new partnerships and the use of new distribution channels. The new class added for 2022 called Occupational Accident was launched in the second half of the year and has seen a significantly slower build-up than originally expected given the 'start-up' nature of the class.

The forecast gross written income (net of acquisition costs) for the syndicate is expected to be \$237.2m, which is 98% of stamp capacity. We achieved positive rate change of 25% across our entire renewal portfolio. At this early stage of development of the year of account, we are optimistic that the forecast profit will be satisfactory.

Looking forward for 2023, the approved plan for the syndicate is to underwrite \$272.9m of gross written premium income, which equates to \$245.4m gross net written premium. The stamp capacity has increased to \$302.5m (£250.0m) which allows sufficient headroom should we wish to take advantage of new opportunities that may arise in 2023. We forecast to continue to see positive rate change.

We have added a new class to the plan for 2023, through a strategic partnership with Envelop Risk to underwrite cyber reinsurance. This opportunity provides a desired entry into the cyber market through a market leading cyber reinsurance player. Envelop and Apollo share the belief that data driven, augmented underwriting can be a key differentiator in the market and supports long term profitability. Planned gross premium income for 2023 will be \$20m.

## Syndicate 1971

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### Active Underwriter's Report

I would like to thank you for your on-going support for the syndicate and look forward to updating you with our progress in the future.

A handwritten signature in black ink, appearing to read 'MJ Newman', with a long horizontal flourish extending to the right.

MJ Newman  
Active Underwriter  
27 February 2023

# Syndicate 1971

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## Statement of managing agent's responsibilities

Apollo Syndicate Management Limited, as managing agent, is responsible for preparing syndicate underwriting year accounts in accordance with applicable law and the Lloyd's Syndicate Accounting Byelaw.

The Insurance Accounts Directive (Lloyd's Syndicates and Aggregate Accounts) Regulation 2008 (the "Lloyd's Regulations") require the managing agent to prepare syndicate underwriting year accounts for each syndicate in respect of any underwriting year which is being closed by reinsurance to close as at 31 December 2022. These syndicate underwriting year accounts must give a true and fair view of the result of the closed year of account.

In preparing the syndicate underwriting year of accounts, the managing agent is required to:

- Select suitable accounting policies which are applied consistently and where there are items which affect more than one year of account, ensure a treatment which is equitable as between the members of the syndicate affected. In particular, the amount charged by way of premium in respect of the reinsurance to close shall, where the reinsuring members and reinsured members are members of the same syndicate for different years of account, be equitable as between them, having regard to the nature and amount of the liabilities reinsured;
- Take into account all income and charges relating to a closed year of account without regard to the date of receipt or payment;
- Make judgements and estimates that are reasonable and prudent; and
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in these accounts.

The managing agent is responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the Syndicate and enable it to ensure that the syndicate underwriting year of accounts comply with the Lloyd's Regulations and Syndicate Accounting Byelaw. It is also responsible for safeguarding the assets of the Syndicate and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Syndicate 1971

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## Independent auditors report to the members of Syndicate 1971

### Report on the audit of the syndicate underwriting year accounts for the 2020 closed year of account for the three years ended 31 December 2022

#### Opinion

- In our opinion the syndicate underwriting year accounts of Syndicate 1971 (the 'syndicate'):
- Give a true and fair view of the profit for the 2020 closed year of account;
- Have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- Have been prepared in accordance with the requirements of The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 and in accordance with the Lloyd's Syndicate Accounting Byelaw (no. 8 of 2005).

#### We have audited the syndicate underwriting year accounts which comprise:

- The profit and loss account;
- The balance sheet;
- The statement of changes in members' balances;
- The statement of cash flows; and
- The related notes to underwriting year accounts 1 to 13.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "the Financial Reporting Standard applicable in the UK and Republic of Ireland", the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 and the Lloyd's Syndicate Accounting Byelaw (no. 8 of 2005).

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the syndicate underwriting year accounts section of our report.

We are independent of the syndicate in accordance with the ethical requirements that are relevant to our audit of the syndicate underwriting year accounts in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other information

The other information comprises the information included in the annual report and accounts ("annual report"), other than the syndicate underwriting year accounts and our auditor's report thereon. The managing agent is responsible for the other information contained within the annual report. Our opinion on the syndicate underwriting year accounts does not cover the other information and we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the syndicate underwriting year accounts or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Responsibilities of managing agent

As explained more fully in the managing agent's responsibilities statement, the managing agent is responsible for the preparation of the syndicate underwriting year accounts under the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 and in accordance with the Lloyd's Syndicate Accounting Byelaw (no. 8 of 2005), and for being satisfied that they give a true and fair view of the result, and for such internal

# Syndicate 1971

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## Independent auditors report to the members of Syndicate 1971

control as the managing agent determines is necessary to enable the preparation of syndicate underwriting year accounts that are free from material misstatement, whether due to fraud or error.

In preparing the syndicate underwriting accounts, the managing agent is responsible for assessing the syndicate's ability to realise its assets and discharge its liabilities in the normal course of business, disclosing, as applicable, any matters that impact its ability to do so.

### **Auditor's responsibilities for the audit of the syndicate underwriting year accounts**

Our objectives are to obtain reasonable assurance about whether the syndicate underwriting year accounts as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these syndicate underwriting year accounts.

A further description of our responsibilities for the audit of the syndicate underwriting year accounts is located on the FRC's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

### **Extent to which the audit was considered capable of detecting irregularities, including fraud**

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

We considered the nature of the syndicate and its control environment, and reviewed the syndicate's documentation of their policies and procedures relating to fraud and compliance with laws and regulations. We also enquired of management about their own identification and assessment of the risks of irregularities.

We obtained an understanding of the legal and regulatory frameworks that the syndicate operates in, and identified the key laws and regulations that:

- Had a direct effect on the determination of material amounts in the syndicate underwriting year account. These included the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 and the Lloyd's Syndicate Accounting Byelaw (no. 8 of 2005); and
- Do not have a direct effect on the syndicate underwriting year accounts but compliance with which may be fundamental to the syndicate's ability to operate or to avoid a material penalty. These included the requirements of Solvency II.

We discussed among the audit engagement team, including actuarial specialists regarding the opportunities and incentives that may exist within the organisation for fraud and how and where fraud might occur in the syndicate underwriting year accounts.

As a result of performing the above, we identified the greatest potential for fraud in the following areas, and our specific procedures performed to address them are described below:

- Valuation of technical provisions, and specifically IBNR, includes assumptions and methodology requiring significant management judgement and involves complex calculations, and therefore there is potential for management bias. There is also a risk of overriding controls by making late adjustments to the technical provisions. In response to these risks we performed a detailed risk assessment and focused our work on specific classes of business based on size and complexity. We involved our actuarial specialists to develop independent estimates of the technical provisions and make detailed assessments of the methodologies and assumptions used, as appropriate for the specific classes of business chosen. We tested the late journal entries to technical provisions.

In common with all audits under ISAs (UK), we are also required to perform specific procedures to respond to the risk of management override. In addressing the risk of fraud through management override of controls, we tested the appropriateness of journal entries and other adjustments; assessed whether the judgements made in making accounting estimates are indicative of a potential bias; and evaluated the business rationale of any significant transactions that are unusual or outside the normal course of business.

# Syndicate 1971

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## Independent auditors report to the members of Syndicate 1971

In addition to the above, our procedures to respond to the risks identified included the following:

- Reviewing the syndicate underwriting year accounts disclosures by testing to supporting documentation to assess compliance with provisions of relevant laws and regulations described as having a direct effect on the specified forms of the syndicate underwriting year accounts;
- Performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud;
- Enquiring of management concerning actual and potential litigation and claims, and instances of non-compliance with laws and regulations; and
- Reading minutes of meetings of those charged with governance, reviewing internal audit reports, and reviewing correspondence with Lloyd's.

### Report on other legal and regulatory requirements

#### Opinions on other matters prescribed by The Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008

In our opinion, based on the work undertaken in the course of the audit:

- The information given in the report of the directors of the managing agent for the financial year for which the syndicate underwriting year accounts are prepared is consistent with the syndicate underwriting year accounts; and
- The report of the directors of the managing agent has been prepared in accordance with the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008.

In the light of the knowledge and understanding of the syndicate and its environment obtained in the course of the audit, we have not identified any material misstatements in the report of the directors of the managing agent.

#### Matters on which we are required to report by exception

Under the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008 and Lloyd's Syndicate Accounting Byelaw (no.8 of 2005) we are required to report in respect of the following matters if, in our opinion:

- The managing agent in respect of the syndicate has not kept adequate or proper accounting records; or
- The syndicate underwriting year accounts are not in agreement with the accounting records or
- We have not received all the information and explanations we require for our audit; or
- The syndicate underwriting year accounts are not in compliance with the requirements of paragraph 5 of Schedule 1 of the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008.

We have nothing to report in respect of these matters.

#### Use of our report

This report is made solely to the syndicate's members, as a body, in accordance with regulation 6 of the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008. Our audit work has been undertaken so that we might state to the syndicate's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the syndicate's members as a body, for our audit work, for this report, or for the opinions we have formed.

Kirstie Hanley (Senior statutory auditor)  
For and on behalf of Deloitte LLP  
Statutory Auditor  
London, United Kingdom  
27 February 2023



# Syndicate 1971

## Profit and loss account

2020 year of account

For the 36 months ended 31 December 2022

Technical account – general business	Notes	\$'000
<b>Syndicate allocated capacity</b>		<b>146,050</b>
Gross premiums	3	114,848
Outward reinsurance premiums		(58,419)
<b>Net premiums written and earned</b>		<b>56,429</b>
<b>Reinsurance to close premium receivable, net of reinsurance</b>	4	<b>28,348</b>
		84,777
<b>Allocated investment return transferred from the non-technical account</b>	10	<b>(890)</b>
Claims paid		
Gross amount		(42,338)
Reinsurers' share		25,423
<b>Net claims paid</b>		<b>(16,915)</b>
<b>Reinsurance to close premium, net of reinsurance</b>	5	<b>(64,670)</b>
<b>Claims incurred, net of reinsurance</b>		<b>(81,585)</b>
Net operating expenses	6	(2,329)
<b>Balance on the technical account - general business</b>		<b>(27)</b>

## Syndicate 1971

### Profit and loss account

2020 year of account

For the 36 months ended 31 December 2022

Non-technical account	Notes	\$'000
Balance on the technical account – general business		(27)
Investment income	10	(890)
Allocated investment return transferred to the technical account – general business		890
Profit on foreign exchange		417
<b>Profit for the 2020 closed year of account</b>		<b>390</b>

There are no recognised gains or losses in the accounting period other than those dealt with in the technical and non-technical accounts.

### Statement of changes in members' balances

For the 36 months ended 31 December 2022

	Notes	\$'000
Profit for the 2020 closed year of account	11	390
Members' agents' fees		(104)
<b>Amounts due to members at 31 December 2022</b>	<b>11</b>	<b>286</b>

Members participate on syndicates by reference to years of account and their ultimate result, assets and liabilities are determined by reference to policies incepting in that year of account in respect of their membership of a particular year.

# Syndicate 1971

## Balance sheet

2020 year of account

For the 36 months ended 31 December 2022

Assets	Notes	\$'000
Reinsurance recoveries anticipated on gross reinsurance to close premium	5	62,861
<b>Debtors</b>		
Other debtors	12	64,840
<b>Total assets</b>		<b>127,701</b>

Liabilities	Notes	\$'000
Amounts due to members	11	286
Reinsurance to close premium payable to close the account – gross amount	5	127,317
<b>Creditors</b>		
Other creditors		98
<b>Total liabilities</b>		<b>127,701</b>

The syndicate underwriting year accounts on pages 55 to 65 were approved by the Board of Apollo Syndicate Management Limited and were signed on its behalf by:



JD MacDiarmid  
Finance Director  
27 February 2023

# Syndicate 1971

## Statement of cash flows

2020 year of account

For the 36 months ended 31 December 2022

	\$'000
<b>Cash flows from operating activities</b>	
Profit for the 2020 closed year of account	390
Adjustments for:	
Increase in gross reinsurance to close payable	127,317
Increase in reinsurers' share of reinsurance to close	(62,861)
Increase in debtors	(65,730)
Increase in creditors	98
Investment return	890
<b>Net cash inflow from operating activities</b>	<b>104</b>
<b>Cash flows from investing activities</b>	
Investment income received	-
<b>Net cash flow from investing activities</b>	<b>-</b>
<b>Cash flows from financing activities</b>	
Members' agents' fees paid on behalf of members	(104)
<b>Net cash outflow from financing activities</b>	<b>(104)</b>
<b>Net increase in cash and cash equivalents</b>	<b>-</b>
Cash and cash equivalents at 1 January 2020	-
<b>Cash and cash equivalents at 31 December 2022</b>	<b>-</b>

# Syndicate 1971

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## Notes to the underwriting year accounts

### 1. Basis of preparation

These underwriting year accounts have been prepared in accordance with the Insurance Accounts Directive (Lloyd's Syndicate and Aggregate Accounts) Regulations 2008, Financial Reporting Standard 102. The Financial Reporting Standard applicable in the UK and Republic of Ireland ("FRS 102") and Financial Reporting Standard 103 Insurance Contracts ("FRS 103").

Members participate on a syndicate by reference to a year of account and each syndicate year of account is a separate annual venture. These accounts relate to the 2020 year of account which has been closed by reinsurance to close at 31 December 2022. Consequently, the balance sheet represents the assets and liabilities of the 2020 year of account at the date of closure. The profit and loss account and cash flow statement reflect the transactions for that year of account during the three-year period until closure.

These underwriting year accounts cover the three years from the date of inception of the 2020 year of account to the date of closure. Accordingly, this is the only reporting period and so comparative amounts are not shown.

As a consequence of the 2020 year of account reinsuring to close into the 2021 year of account, the residual risks to the members on the closed year have been minimised. Accordingly the members are no longer exposed to changes in the estimates and judgements made after the balance sheet date. The risk disclosure requirements of FRS 102 and FRS 103 are therefore deemed not applicable to these underwriting year accounts. However, it should be noted that a reinsurance contract does not extinguish the primary liability of the original underwriter.

### 2. Accounting policies

The accounts for each year of account are normally kept open for three years before the result on that year is determined. At the end of the three-year period, outstanding liabilities can normally be determined with sufficient accuracy to permit the year of account to be closed by payment of a reinsurance to close premium to the successor year of account.

#### Gross premiums written

Gross premiums are allocated to years of account based on the inception date of the policy. Premiums in respect of insurance contracts underwritten under a binding authority, line slip or consortium arrangement are allocated to the year of account corresponding to the calendar year of inception of the arrangement. Premiums are shown gross of brokerage payable and exclude taxes.

#### Outward reinsurance premiums

Outwards reinsurance premiums are allocated to a year of account in accordance with the underlying risks being protected.

#### Claims paid and related recoveries

Gross claims paid include internal and external claims settlement expenses and, together with reinsurance recoveries less amounts provided for in respect of doubtful reinsurers, are attributed to the same year of account as the original premium for the underlying policy.

Reinstatement premiums payable in the event of a claim being made are charged to the same year of account as that to which the recovery is credited.

# Syndicate 1971

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## Notes to the underwriting year accounts

### 2. Accounting policies (continued)

#### Reinsurance to close premium payable

A reinsurance to close is a contract of insurance which, in return for a premium paid by the closing year of account, transfers, normally to the following year of account, all known and unknown liabilities arising out of transactions connected with insurance business underwritten by the closing year of account. However, it should be noted that a reinsurance contract does not extinguish the primary liability of the original underwriter.

The net reinsurance to close premium payable is determined on the basis of estimated outstanding liabilities and related claims settlement costs (including claims incurred but not reported), net of estimated collectable reinsurance recoveries and net of future net premiums relating to the open year of account and all previous years of account reinsured therein. No credit is taken for investment earnings which may be expected to arise in the future on the funds representing the reinsurance to close.

The techniques used and assumptions made in determining outstanding claims reserves, both gross and net of reinsurance, are described within the "Use of judgements and estimates" and in the accounting policy for "Claims provisions and related reinsurance recoveries" section of the syndicate annual accounts.

The calculation of the reinsurance to close premium payable is determined by the directors on the basis of the information available to them at the time. However, it is implicit in the estimation procedure that the ultimate liabilities will be at variance from the reinsurance to close so determined.

#### Investment return

The investment return comprises all investment income, realised investment gains and losses and movements in unrealised gains and losses, net of investment expenses, charges and interest. The investment return arising in each calendar year is allocated to years of account in proportion to the average funds available for investment attributable to those years. Investment returns in respect of overseas deposits are allocated to the year of account which funded these deposits.

#### Net operating expenses

Net operating expenses include acquisition costs, administrative expenses and members' standard personal expenses. Reinsurers' commissions and profit participations and consortia income represent contributions towards operating expenses and are reported accordingly.

Costs incurred by the managing agent on behalf of the syndicate are recognised on an accruals basis. No mark-up is applied.

Net operating expenses are charged to the year of account to which they relate.

#### Acquisition costs

Acquisition costs comprise costs arising from the conclusion of insurance contracts. They include both direct costs such as brokerage and commission, and indirect costs such as administrative expenses connected with the processing of proposals and the issuing of policies. Acquisition costs include fees paid to consortium leaders in return for business written on behalf of the syndicate as a consortium member.

# Syndicate 1971

## Notes to the underwriting year accounts

### 2. Accounting policies (continued)

Acquisition costs are earned in line with the earning of the gross premiums to which they relate. The deferred acquisition cost asset, represents the proportion of acquisition costs, this corresponds to the proportion of gross premiums written that is unearned at the balance sheet date.

#### Reinsurers' commissions and profit participations

Under certain outwards reinsurance contracts the syndicate receives a contribution towards the expenses incurred. The outwards reinsurance contracts may allow the ceding of acquisition costs and in certain instances an allocation of administrative expenses. Reinsurance arrangements can also pay an overriding or profit commission.

The reinsurers' share of expenses is included with operating expenses and earned in line with the related expense. The reinsurers' share of deferred acquisition cost liability corresponds to the gross deferred acquisition costs at the balance sheet date.

#### Managing agent's fees

The managing agent charges a management fee of 0.9% of syndicate capacity. The managing agent has agreed contractual terms with the capital providers to the syndicate for the payment of profit commission based on the performance of the year of account. Amounts charged to the syndicate become payable on closure of the year of account although the managing agent may receive payments on account of anticipated profit commission if interim profits are released to members.

#### Foreign currencies

Transactions in foreign currencies are translated into US Dollars which is the functional and presentational currency of the syndicate. Transactions in foreign currencies are translated using the exchange rates at the date of the transactions if significant or otherwise at the appropriate average rates of exchange for the period. The syndicate's monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the rates of exchange at the balance sheet date. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items denominated in foreign currencies that are measured at historic cost are translated to the functional currency using the exchange rate at the date of the transaction. Foreign exchange differences arising on translation of foreign currency amounts are included in the non-technical account.

### 3. Segmental analysis

All business written by the syndicate is reinsurance. All premiums were underwritten in the UK.

The geographical analysis of gross written premiums by situs of the risk is as follows:

	\$'000
UK	286
US	113,040
Other	1,522
<b>Total</b>	<b>114,848</b>



# Syndicate 1971

## Notes to the underwriting year accounts

### 4. Reinsurance to close premium receivable

	Reported \$'000	IBNR \$'000	Total \$'000
Gross reinsurance to close premium receivable	12,147	49,200	61,347
Reinsurance recoveries anticipated	(6,432)	(26,567)	(32,999)
<b>Reinsurance to close premium receivable, net of reinsurance</b>	<b>5,715</b>	<b>22,633</b>	<b>28,348</b>

On closure of the 2020 year of account the syndicate was reinsured to close into Syndicate 1969 in accordance with the original reinsurance agreement. The 2020 year of account accepted an 80% quota share of the run-off of the 2019 year of account Rover class from Syndicate 1969 under the quota share agreement for the 2020 year of account.

### 5. Reinsurance to close premium payable

	\$'000
Gross reinsurance to close premium payable	127,537
Reinsurance recoveries anticipated	(62,867)
<b>Reinsurance to close premium, net of reinsurance (at average exchange rates)</b>	<b>64,670</b>
Foreign exchange	(214)
<b>Reinsurance to close premium payable, net of reinsurance (at closing exchange rates)</b>	<b>64,456</b>

	Reported \$'000	IBNR \$'000	Total \$'000
Gross reinsurance to close premium payable	43,636	83,681	127,317
Reinsurance recoveries anticipated	(22,423)	(40,438)	(62,861)
<b>Reinsurance to close premium payable, net of reinsurance</b>	<b>21,213</b>	<b>43,243</b>	<b>64,456</b>

# Syndicate 1971

## Notes to the underwriting year accounts

### 6. Net operating expenses

	\$'000
Brokerage and commission	7,712
Reinsurers' commissions and profit participation	(13,605)
Other acquisition costs	2,762
Acquisition costs	(3,131)
Administrative expenses	2,829
Members' standard personal expenses	2,631
<b>Total</b>	<b>2,329</b>

### 7. Auditor's remuneration

	\$'000
<b>Audit fees</b>	
Fees payable to the syndicate's auditor for the audit of the syndicate's annual financial statements	19
<b>Non-audit fees</b>	
Other services pursuant to Regulations and Lloyd's Byelaws	45
Non audit fees	21
	66
<b>Total</b>	<b>85</b>

### 8. Staff number and costs

All staff are employed by the managing agency or related companies. The following amounts were recharged to the syndicate in respect of salary costs:

	\$'000
Wages and salaries	1,551
Social security costs	121
Other pension costs	83
<b>Total</b>	<b>1,755</b>

The average monthly number of employees employed by the managing agency or related companies but working for the syndicate each year and aggregated for the three years was as follows:

	Number
Underwriting	3
Management, administration and finance	19
<b>Total</b>	<b>22</b>

There are six Non-Executive directors on the ASML board who allocate their time to the syndicate.

# Syndicate 1971

## Notes to the underwriting year accounts

### 9. Emoluments of the directors of the managing agent

For the purposes of FRS 102, the directors of ASML are deemed to be the key management personnel.

The directors received remuneration recharged to the syndicate of \$356,000 for the syndicate's 2020 year of account charged as a syndicate expense.

Included in the total above are emoluments paid to the highest paid director amounting to \$95,000. The remuneration amount recharged to the syndicate for the Active Underwriter is \$200,000 which is charged as a syndicate expense.

### 10. Investment Income

	<b>\$'000</b>
Income received from related syndicates	(890)

Investment income represents amounts received by Syndicate 1969 attributable to the business undertaken on behalf of the syndicate.

### 11. Balance on technical account

	<b>\$'000</b>
Technical account balance before investment return & net operating expenses	3,192
Acquisition costs	3,131
	<b>6,323</b>
Allocated investment return transferred from the non-technical account	(890)
Net operating expenses other than acquisition costs	(5,460)
Profit on foreign exchange	417
<b>Profit for the 2020 closed year of account</b>	<b>390</b>
Members' agents' fees	(104)
<b>Amounts due to members at 31 December 2022</b>	<b>286</b>

The 2020 year of account balance will be paid to members in 2023.

### 12. Other debtors

	<b>\$'000</b>
Amounts due from Syndicate 1969	64,840

### 13. Related parties

All business with related parties is transacted on an arm's length basis.

Apollo completed a corporate reorganisation during 2021, the effect of which was that ASML became a wholly owned subsidiary of a new holding company, Apollo Group Holdings Limited ("AGHL"). Prior to 31 August 2021 ASML was a subsidiary of Apollo Partners LLP ("APL"). DCB Ibesson and SAC White, along with other members of the senior underwriting team, were partners of APL, and are shareholders of AGHL.

# Syndicate 1971

## Notes to the underwriting year accounts

### 13. Related parties (continued)

Metacomet LLC, a US incorporated limited company, was a corporate partner of APL and is a shareholder of AGHL. Affiliated companies of Metacomet LLC participate on the syndicate. On 11 October 2021, Alchemy Special Opportunities Fund IV LP ("Alchemy") committed to invest \$90m in AGHL. Alchemy's investment in AGHL was completed on 11 February 2022, following receipt of regulatory approvals. A key element of that investment was to allow AGHL to provide underwriting capacity to support the Apollo managed syndicates 1969 and 1971. Apollo has provided capacity for the 2022 year of account through Apollo No. 16 Limited ("APL16"). APL16 is a wholly owned subsidiary of AGHL and has underwritten capacity of £47m on Syndicate 1971 for the 2022 year of account.

The syndicate was a Special Purpose Arrangement with Syndicate 1969 as the host for the 2019 to 2021 years of account. A quota share reinsurance contract is in place for each year of account ceding all gross premiums and related expenses and investment income. The 2019 year of account applies an 80% quota share, with the 2020 and 2021 year of account applying a 90% quota share. All transactions set out in the annual accounts have been undertaken by Syndicate 1969 on behalf of the syndicate. On closure of a year of account the Syndicate 1971 distribution will be settled by the syndicate. The related party transactions and amounts outstanding at the balance sheet date are shown below:

<b>Syndicate 1969</b>	<b>\$'000</b>
Gross written premium receivable	114,848
Gross Claims payable	(42,338)
Expenses payable	(8,222)
Allocated investment loss	(890)
Other debtors	64,842

On closure the 2020 year of account has been reinsured to close into Syndicate 1969 in accordance with the original reinsurance agreement and then ceded back through the quota share contract for the 2021 year of account.

In accordance with the Managing Agent's Agreement, ASML accrued managing agent's fees (0.9% of syndicate capacity) and profit commission (20% of profit). A two year deficit clause is in place which requires losses to be offset by future profits before further profit commission becomes payable.

APL employs all Apollo group staff, including underwriters, claims and reinsurance staff. APL provides the services of these staff and its partners to ASML to enable it to function as managing agent for the syndicate. APL also incurs a large proportion of the expenses in respect of operating the syndicate. The cost of these services and expenses are recharged to ASML which in turn recharges these to the syndicate, via Syndicate 1969, on a basis that reflects usage of resources.

There are no amounts payable directly to ASML; these are reflected in the balances with Syndicate 1969.

AGHL is the parent company of certain capital providers for Syndicate 1971. MJ Newman and other members of the syndicate's underwriting team participate on the syndicate.

Hyperion Apollo Limited, a subsidiary of the Howden Group Holdings Limited, was a corporate partner of APL and is a shareholder of AGHL. DCB Ibeson is the Non-Executive Chairman of DUAL International Ltd (an unregulated holding company within the Hyperion Group).

# Syndicate 1971

## Summary of underwriting results

As at 31 December 2022

	2019	2020
Syndicate allocated capacity (£'000)	130,000	115,000
Syndicate allocated capacity (\$'000) (note 2)	175,959	139,157
Number of underwriting members	50	12
Aggregate net premiums (\$'000)	40,833	56,429
<b>Result for a name with an illustrative share of £10,000</b>	<b>\$</b>	<b>\$</b>
Gross premiums	7,433	9,987
Net premiums	3,141	4,907
Premium for reinsurance to close an earlier year of account	-	2,465
Net claims	(439)	(1,471)
Reinsurance to close the year of account	(2,177)	(5,623)
Syndicate operating expenses	(85)	26
(Loss)/Profit on exchange	(22)	36
<b>Balance on technical account</b>	<b>418</b>	<b>340</b>
Investment return	60	(77)
<b>Profit before personal expenses</b>	<b>478</b>	<b>263</b>
Illustrative personal expenses (note 3)	(231)	(229)
<b>Profit after illustrative personal expenses</b>	<b>247</b>	<b>34</b>
Capacity utilised (note 4)	49.3%	77.0%
Net capacity utilised (note 5)	17.6%	35.0%
Underwriting profit ratio (note 6)	5.6%	3.4%
Result as a percentage of stamp capacity	1.8%	0.3%

Notes to the summary:

1. The summary has been prepared from the audited accounts of the syndicate.
2. Syndicate allocated capacity is expressed in US Dollars at the foreign exchange rate at the date the year of account was closed.
3. Illustrative personal expenses comprise the managing agent's fee, contributions to the Central Fund, Lloyd's Annual Subscription incurred by a Name writing the illustrative share, irrespective of any minimum charge applicable to the managing agent's fee, and profit commission payable to the managing agent. This amount excludes members' agents' fees.
4. Capacity utilised represents gross premium written net of acquisition costs expressed as a percentage of allocated capacity using business planning foreign exchange rates.
5. Net capacity utilised represents written premium net of acquisition costs net of reinsurance expressed as a percentage of allocated capacity using business planning foreign exchange rates.
6. The underwriting profit ratio represents the balance on technical account expressed as a percentage of gross premiums written.